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# UNITED STATES

SECURITIES AND EXCHANGE COMMISSION Washington, DC 20549

# **FORM 10-Q**

oxtimes QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2022

	1 31	,
	OR	
☐ TRANSITION REPORT PURSUANT TO SECT	TION 13 OR 15(d) OF THE SECU	URITIES EXCHANGE ACT OF 1934
For the tra	nsition period from	to
	Commission File Number: 001	-35988
	Vislink Technologic xact name of registrant as specified	
<b>Delaware</b> (State or other jurisdiction of incorporation or organization)		20-5856795 (IRS Employer Identification No.)
	350 Clark Drive, Suite 12 Mt. Olive, NJ 07828 (Address of Principal Executive	
	(941) 953-9035	
(Re	egistrant's telephone number, include	ling area code)
Securities registered pursuant to Section 12(b) of the A	Act:	
Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common stock par value \$0.00001 per share	VISL	The Nasdaq Capital Market
during the preceding 12 months (or for such a shorter requirements for the past 90 days. Yes ⊠ No □	period than the registrant was req	d by Section 13 or 15(d) of the Securities Exchange Act of 1934 uired to file such reports), and (2) has been subject to such filing
		ctive Data File required to be submitted pursuant to Rule 405 of a shorter period than the registrant was required to submit such
Indicate by check mark whether the registrant is a lar emerging growth company. See the definitions of "company" in Rule 12b-2 of the Exchange Act.	ge accelerated filer, an accelerated large accelerated filer," "accelerat	filer, a non-accelerated filer, a smaller reporting company, or an ed filer," "smaller reporting company," and "emerging growth
Large accelerated filer □ Non-accelerated filer ⊠	Smaller	ted filer □ reporting company ⊠ g growth company □
If an emerging growth company, indicate by a checker or revised financial accounting standards provided pur	•	to use the extended transition period for complying with any new nge Act. $\Box$
Indicate by check mark whether the registrant is a shell	l company (as defined in Rule 12b-	2 of the Exchange Act). Yes □ No ⊠
As of May 13, 2022, the registrant's common stock sh	ares are 45,825,089.	

# VISLINK TECHNOLOGIES, INC. QUARTERLY REPORT ON FORM 10-Q For the three months ended March 31, 2022

	Page Number
PART I: FINANCIAL INFORMATION	
Item 1. Financial Statements	1
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations	27
Item 3. Quantitative and Qualitative Disclosures About Market Risk	31
Item 4. Controls and Procedures	31
PART II. OTHER INFORMATION	
Item 1. Legal Proceedings	32
Item 1A. Risk Factors	32
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds	32
Item 3. Defaults Upon Senior Securities	32
Item 4. Mine Safety Disclosures	32
Item 5. Other Information	32
Item 6. Exhibits	33
<u>SIGNATURES</u>	35

# PART I: FINANCIAL INFORMATION

# **Item 1. Financial Statements**

# **Index to Condensed Consolidated Financial Statements**

Condensed Consolidated Balance Sheets as of March 31, 2022 (unaudited) and December 31, 2021	3
Unaudited Condensed Consolidated Statements of Operations and Other Comprehensive Loss for the three months ended March 31, 2022, and	
2021	4
Unaudited Condensed Consolidated Statements of Changes in Stockholders' Equity for the three months ended March 31, 2022	5
Unaudited Condensed Consolidated Statements of Changes in Stockholders' Equity for the three months ended March 31, 2021	5
Unaudited Condensed Consolidated Statements of Cash Flows for the three months ended March 31, 2022, and 2021	6
Notes to Unaudited Condensed Consolidated Financial Statements	7
1	

# FORWARD-LOOKING INFORMATION

This Quarterly Report on Form 10-Q (including the section regarding Management's Discussion and Analysis of Financial Condition and Results of Operations) (the "Report") contains forward-looking statements regarding our business, financial condition, results of operations, and prospects. Words such as "expects," "anticipates," "intends," "plans," "believes," "seeks," "estimates," and similar words and phrases are intended to identify forward-looking statements. However, this is not an all-inclusive list of words or phrases identifying forward-looking statements in this Report. Also, all information concerning future matters is forward-looking statements.

Although forward-looking statements in this Report reflect our management's good faith judgment, such information is based on facts and circumstances currently known by us. Forward-looking statements are inherently subject to risks and uncertainties, and actual results and outcomes may differ materially from those discussed in or anticipated by the forward-looking statements. Factors that could cause or contribute to such differences in results and outcomes include, without limitation, those discussed elsewhere in this Report.

The Company files reports with the Securities and Exchange Commission ("SEC"), and those reports are available free of charge on our website (www.vislinktechnologies.com) under "About/Investor Information/SEC Filings." The reports available include our annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, and amendments to those reports, which are available as soon as reasonably practicable after the Company electronically files such materials or furnishes them to the SEC. The SEC also maintains an Internet site (sec. gov) containing reports, proxy and information statements, and other information regarding issuers that file electronically with the SEC, including us.

# REFERENCES TO VISLINK

In this Quarterly Report, unless otherwise stated or the context otherwise indicates, references to "VISL," "Vislink," "the Company," "we," "us," "our," and similar references refer to Vislink Technologies, Inc., a Delaware corporation.

# VISLINK TECHNOLOGIES, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (IN THOUSANDS EXCEPT SHARE AND PER SHARE DATA)

	1	March 31, 2022	D	December 31, 2021		
	(	unaudited)				
ASSETS						
Current assets						
Cash	\$	31,023	\$	36,231		
Accounts receivable, net		9,436		9,069		
Inventories, net		13,764		11,894		
Prepaid expenses and other current assets		2,060		2,470		
Total current assets		56,283		59,664		
Right of use assets, operating leases		1,312		1,362		
Property and equipment, net		1,336		1,173		
Intangible assets, net		5,514		5,921		
Total assets	\$	64,445	\$	68,120		
LIABILITIES AND STOCKHOLDERS' EQUITY			_			
Current liabilities						
Accounts payable	\$	2,835	\$	3,075		
Accrued expenses		2,791		3,155		
Notes payable		_		99		
Operating lease obligations, current		446		560		
Customer deposits and deferred revenue		1,608		2,113		
Total current liabilities		7,680		9,002		
Operating lease obligations, net of current portion		1,494		1,507		
Deferred tax liabilities		926		978		
Total liabilities		10,100		11,487		
Commitments and contingencies (See Note 10)						
Stockholders' equity						
Preferred stock – \$0.00001 par value per share: 10,000,000 shares authorized on March 31,						
2022, and December 31, 2021; -0- shares issued and outstanding as of March 31, 2022, and						
December 31, 2021, respectively		_		_		
Common stock, - \$0.00001 par value per share, 100,000,000 shares authorized, 45,825,089						
shares issued and outstanding at March 31, 2022, and December 31, 2021, respectively		_		_		
Additional paid-in capital		344,493		343,746		
Accumulated other comprehensive loss		(565)		(297)		
Treasury stock, at cost – 2,659 shares as of March 31, 2022, and December 31, 2021,		(0==)		,·		
respectively		(277)		(277)		
Accumulated deficit		(289,306)		(286,539)		
Total stockholders' equity		54,345		56,633		
Total liabilities and stockholders' equity	\$	64,445	\$	68,120		

The accompanying notes are an integral part of these consolidated financial statements.

# VISLINK TECHNOLOGIES, INC. AND SUBSIDIARIES UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE LOSS (IN THOUSANDS EXCEPT NET LOSS PER SHARE DATA)

		e Months Ended rch 31,
	2022	2021
Revenue, net	\$ 7,154	\$ 4,090
Cost of revenue and operating expenses		
Cost of components and personnel	3,423	2,207
Inventory valuation adjustments	96	152
General and administrative expenses	4,910	3,647
Research and development expenses	1,118	602
Amortization and depreciation	457	261
Total cost of revenue and operating expenses	10,004	6,869
Loss from operations	(2,850)	(2,779)
Other income (expense)		
Changes in fair value of derivative liabilities	_	(78)
Gain on settlement of debt	_	194
Other income	32	1
Interest expense, net	_	(5)
Total other income (expense)	32	112
Net loss before income taxes	(2,818)	(2,667)
Income taxes		
Deferred tax benefits	51	
Net loss	\$ (2,767)	\$ (2,667)
	(2,787)	<u> </u>
Basic and diluted loss per share	<u>\$ (0.06)</u>	\$ (0.07)
Weighted average number of shares outstanding:		
Basic and diluted	45,822	36,591
Comprehensive loss:		
Net loss	\$ (2,767)	\$ (2,667)
Unrealized loss on currency translation adjustment	(268)	(43)

The accompanying notes are an integral part of these condensed consolidated financial statements.

(3,035)

(2,710)

Comprehensive loss

# VISLINK TECHNOLOGIES, INC. AND SUBSIDIARIES UNAUDITED CONSOLIDATED STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY FOR THE THREE MONTHS ENDED MARCH 31, 2022, AND 2021 (IN THOUSANDS, EXCEPT SHARE DATA)

# Three months ended March 31, 2022:

					Additional	Accumulated Other			
	Preferr	ed Stock	Common	Stock	Paid-In	Comprehensive	Treasury	Accumulated	
	Shares	Amount	Shares	Amount	Capital	Income (Loss)	Stock	Deficit	Total
Balance, January 1, 2022		\$ —	45,825,089	\$ —	\$ 343,746	\$ (297)	\$ (277)	\$ (286,539)	\$56,633
Net loss	_	_		_	_	_	_	(2,767)	(2,767)
Unrealized loss on currency translation adjustment	_	_	_	_	_	(268)	_	_	(268)
Stock-based compensation	_	_	_	_	747		_	_	747
Balance, March 31, 2022		<u>s</u> —	45,825,089	\$ —	\$ 344,493	\$ (565)	\$ (277)	\$ (289,306)	\$54,345
Three months ended March 31, 2021:									
Balance, January 1, 2021	_	\$ —	21,382,290	\$ —	\$ 280,273	\$ 148	\$ (277)	\$ (270,147)	\$ 9,997
Net loss	_	_	_	_	_	_	_	(2,667)	(2,667)
Unrealized loss on currency translation adjustment	_	_	_	_	_	(43)	_	_	(43)
Issuance of common stock in connection with:									
Underwriting equity raise, net of offering costs	_	_	24,261,418	_	59,091	_	_	_	59,091
Exercise of common stock warrants	_	_	2,291	_	2	_	_	_	2
Exercise of cashless common stock									
warrants	_	_	6,250	_	_	_	_	_	_
Warrants issued in a settlement agreement					74				74
Stock-based compensation	_	_		_	40	_	_	_	40
Balance, March 31, 2021		\$ <u> </u>	45,652,249	<u> </u>	\$ 339,480	\$ 105	\$ (277)	\$ (272,814)	\$66,494

The accompanying notes are an integral part of these condensed consolidated financial statements.

# VISLINK TECHNOLOGIES, INC. AND SUBSIDIARIES UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (IN THOUSANDS)

Adjustments to reconcile net loss to net cash used in operating activities  Gain on settlement of debt —  Deferred tax benefits (51)  Stock-based compensation 747  Stock issuance commitments —  Warrants issued in a settlement agreement —  Provision for bad debt 6  Recovery of bad debt (56)  Inventory valuation adjustments 96  Amortization of right of use assets, operating assets 52  Depreciation and amortization 457  Change in fair value of derivative liabilities —	Ì	2,667
Net loss \$ (2,767)    Adjustments to reconcile net loss to net cash used in operating activities  Gain on settlement of debt —  Deferred tax benefits (51)  Stock-based compensation 747  Stock issuance commitments —  Warrants issued in a settlement agreement —  Provision for bad debt 6  Recovery of bad debt (56)  Inventory valuation adjustments 96  Amortization of right of use assets, operating assets 52  Depreciation and amortization 457  Change in fair value of derivative liabilities —	Ì	2,667
Adjustments to reconcile net loss to net cash used in operating activities  Gain on settlement of debt —  Deferred tax benefits (51)  Stock-based compensation 747  Stock issuance commitments —  Warrants issued in a settlement agreement —  Provision for bad debt 6  Recovery of bad debt (56)  Inventory valuation adjustments 96  Amortization of right of use assets, operating assets 52  Depreciation and amortization 457  Change in fair value of derivative liabilities —	Ì	2,667
Gain on settlement of debt — Deferred tax benefits (51) Stock-based compensation 747 Stock issuance commitments — Warrants issued in a settlement agreement — Provision for bad debt 6 Recovery of bad debt (56) Inventory valuation adjustments 96 Amortization of right of use assets, operating assets 52 Depreciation and amortization 457 Change in fair value of derivative liabilities —		
Deferred tax benefits(51)Stock-based compensation747Stock issuance commitments—Warrants issued in a settlement agreement—Provision for bad debt6Recovery of bad debt(56)Inventory valuation adjustments96Amortization of right of use assets, operating assets52Depreciation and amortization457Change in fair value of derivative liabilities—		(10.
Stock-based compensation 747  Stock issuance commitments —  Warrants issued in a settlement agreement —  Provision for bad debt 6  Recovery of bad debt (56)  Inventory valuation adjustments 96  Amortization of right of use assets, operating assets 52  Depreciation and amortization 457  Change in fair value of derivative liabilities —		(194
Stock issuance commitments—Warrants issued in a settlement agreement—Provision for bad debt6Recovery of bad debt(56)Inventory valuation adjustments96Amortization of right of use assets, operating assets52Depreciation and amortization457Change in fair value of derivative liabilities—		40
Warrants issued in a settlement agreement  Provision for bad debt  Recovery of bad debt  Inventory valuation adjustments  Amortization of right of use assets, operating assets  Depreciation and amortization  Change in fair value of derivative liabilities  —  General Settlement agreement  (56)  (56)  (56)  (56)  (57)  457  (52)  (53)  (54)  (54)  (55)  (52)  (54)  (55)  (56)  (56)  (57)  (57)  (58)  (59)  (59)  (50)		40 50
Provision for bad debt 6 Recovery of bad debt (56) Inventory valuation adjustments 96 Amortization of right of use assets, operating assets 52 Depreciation and amortization 457 Change in fair value of derivative liabilities —		74
Recovery of bad debt (56) Inventory valuation adjustments 96 Amortization of right of use assets, operating assets 52 Depreciation and amortization 457 Change in fair value of derivative liabilities —		45
Inventory valuation adjustments 96 Amortization of right of use assets, operating assets 52 Depreciation and amortization 457 Change in fair value of derivative liabilities —		(34
Amortization of right of use assets, operating assets  Depreciation and amortization  Change in fair value of derivative liabilities  52  457  —		152
Depreciation and amortization 457 Change in fair value of derivative liabilities —		54
Change in fair value of derivative liabilities —		261
		78
Changes in assets and liabilities		
Accounts receivable (408)	1	1,154
Inventory (2,208)	(2	2,395
Prepaid expenses and other current assets 383		(446
Accounts payable (184)	(1	1,109
Accrued expenses and interest expense (333)		(136
Operating lease liabilities (127)		(98
Deferred revenue and customer deposits (486)		827
Net cash used in operating activities (4,879)	(4	4,344
Cash flows used in investing activities		
Cash used in for property and equipment (209)		(46
Net cash used in investing activities (209)		(46
Cash flows provided in financing activities		
Proceeds received from equity financings —	62	2,663
Costs incurred in connection with equity financing —		3,572
Proceeds from the exercise of common stock warrants	(-	2
Principal payments made on notes payable (99)		(25
Net cash (used in) provided by financing activities (99)	59	9,068
Effect of exchange rate changes on cash (21)		9
Net (decrease) increase in cash (5,208)	54	4,687
Cash, beginning of period 36,231		5,190
Cash, end of period § 31,023	\$ 59	9,877
Supplemental disclosure of cash flow information:		
Cash paid during the period for interest   \$ 1	\$	5
Supplemental disclosure of non-cash information:		
Common stock warrants issued in connection with:		
	\$	74
Settlement of debt	Ф	/ ¬
ROU assets and operating lease obligations recognized (Note 6):		
Operating lease assets recognized \$ —		
Less: non-cash changes to operating lease assets		
amortization (52)		(54
	\$	(54
<u>\$ (32)</u>	<u> </u>	(34
Operating lease liabilities recognized \$ —	\$	_
Less: non-cash changes to operating lease liabilities		
accretion (127)		(98
	\$	(98

The accompanying notes are an integral part of these condensed consolidated financial statements.

(Unaudited)

# NOTE 1 — ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Nature of Operations**

Vislink, incorporated in Delaware in 2006, is a global technology business specializing in collecting, delivering, and managing high-quality, live video and associated data from the action scene to the viewing screen. Vislink provides solutions for collecting live news, sports, and entertainment events for the broadcast markets. Vislink also furnishes the surveillance and defense markets with real-time video intelligence solutions using various tailored transmission products. The Vislink team also provides professional and technical services utilizing a staff of technology experts with decades of applied knowledge and real-world experience in the terrestrial microwave, satellite, fiber optic, surveillance, and wireless communications systems delivering a broad spectrum of customer solutions.

#### Live Broadcast:

Vislink delivers an extensive portfolio of solutions for live news, sports, and entertainment industries. These solutions include video collection, transmission, management, and distribution via microwave, satellite, cellular, I.P. (Internet Protocol), MESH, and bonded cellular/5G networks. We also provide solutions that utilize A.I. (Artificial Intelligence) technologies to provide automated coverage of news and sporting events. With over 50 years in operation, Vislink has the expertise and technology portfolio to deliver fully integrated, seamless, end-to-end solutions.

Industry-wide contributors acknowledge Vislink's live broadcast solutions. The transmission of a vast majority of all outside wireless broadcast video content uses our equipment, with over 200,000 systems installed worldwide. We work closely with the majority of the world's broadcasters. Vislink wireless cameras and ultra-compact encoders help bring many of the world's most prestigious sporting and entertainment events to life. Recent examples include globally watched international sporting contests, award shows, racing events, and annual music and cultural events.

#### Military And Government:

Building on our knowledge of live video delivery, Vislink has developed high-quality solutions to meet surveillance and defense markets' operational and industry challenges. Vislink solutions are specifically designed with interagency cooperation, utilizing the internationally-recognized I.P. platform and a web interface for video delivery. Vislink provides comprehensive video, audio, and data communications solutions to law enforcement and the public safety community, including Airborne, Unmanned Systems, Maritime, and Tactical Mobile Command Posts. These solutions may include airborne downlinks, terrestrial point-to-point, tactical mobile command, maritime, UAV, and personal portable products that meet the demands of field operations, command centers, and central receiving sites. Short-range and long-range solutions are available in areas including established infrastructure and exceptionally remote regions, making valuable video intelligence available regardless of location. Vislink public safety and surveillance solutions are deployed worldwide, including throughout the U.S., Europe, and the Middle East, at the local, regional, and federal levels of operation, a criminal investigation, crisis management, mobile command posts, and field operations.

#### Satellite Communications:

Over 30 years of technical expertise supports Vislink's satellite solutions. These solutions ensure robust, secure communications while delivering low transmission costs for any organization that needs high-quality, reliable satellite transmission. We offer turnkey solutions that begin with state-of-the-art coding, compression, and engine modulation and end with our robust, lightweight antenna systems. Vislink Satellite solutions focus heavily on being the smallest, lightest, and most efficient in their categories, making transportation and ease of use a key driver in the customer experience. Vislink offers an extensive range of satellite designs that allow customers to optimize bit rate, size, weight, and total cost. Our satellite systems are used extensively globally, with over 2,000 systems deployed by governments, militaries, and broadcasters.

# Connected Edge Solutions:

Vislink offers the hardware and software solutions needed to acquire, produce, contribute, and deliver video over all private and public networks with the Mobile Viewpoint acquisition. Connected edge solutions aid the video transport concept of utilizing ubiquitous IP networks and cloud-scale compute across 5G, WiFi6, Mesh, and COFDM-enabled networks. These solutions include:

- Live video encoding, stream adaptation, decode, and production solutions
- Remote production workflows
- Wireless cameras
- AI-driven automated production
- Ability to contribute video over:
  - Bonded cellular (3G and 4G)
  - Satellite
  - Fiber
  - Emerging networks, including 5G and Starlink

(Unaudited)

# NOTE 1 — ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

The accompanying unaudited condensed consolidated financial statements are prepared under the United States generally accepted accounting principles ("US GAAP") for interim financial information and following Form 10-Q and Regulation S-X instructions. Accordingly, these financial statements do not include all information or notes required by GAAP for annual financial statements. Read these financial statements in conjunction with the consolidated financial statements filed on the Company's Annual Report on Form 10-K for the year ended December 31, 2021, filed with the United States Securities and Exchange Commission (the "SEC") on March 31, 2022, as amended on May 2, 2022. In the opinion of management, the unaudited condensed consolidated financial statements included herein contain all adjustments necessary to present the Company's consolidated financial position as of March 31, 2022, the results of its operations, and cash flow for the three months ended March 31, 2022, and 2021. Such adjustments are of a routine recurring nature. The results of operations for the three months ended March 31, 2022, may not indicate results for an entire year, any other interim period, or any future year period.

# **Principles of Consolidation**

The accompanying financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America or ("U.S. GAAP") as found in the Accounting Standards Codification ("ASC"), the Accounting Standards Update ("ASU") of the Financial Accounting Standards Board ("FASB") and the rules and regulations of the US Securities and Exchange Commission (the "SEC"). The accompanying consolidated financial statements include the accounts of the Company and its wholly-owned subsidiaries. We have eliminated all intercompany accounts and transactions upon the consolidation of our subsidiaries.

# **Segment Reporting**

The Company identifies operating segments as components of an enterprise about which separate discrete financial information is available for evaluation by the operating decision-makers, or decision-making group, in deciding how to allocate resources and assess performance. The Company's decisionmaking group is the senior executive management team. The Company and the decision-making group view the Company's operations and manage its business as one operating segment with different product offerings. All long-lived assets of the Company reside in the U.S., the U.K., and the Netherlands.

# **Use of Estimates**

The preparation of the consolidated financial statements in conformity with U.S. GAAP requires management to make estimates, judgments, and assumptions that affect the reported amounts of assets and liabilities at the date of the consolidated financial statements. These estimates also affect the reported amounts of revenues and expenses during the reporting periods. Significant accounting estimates reflected in the Company's consolidated financial statements include the useful lives of property, plant, and equipment, the useful lives of right-of-use assets, the useful lives of intangible assets, impairment of long-lived assets, allowance for accounts receivable doubtful accounts, allowance for inventory obsolescence reserve, allowance for deferred tax assets, valuation of warranty reserves, contingent consideration liabilities, and the accrual of potential liabilities. Actual results could differ from estimates, and any such differences may be material to our financial statements.

#### Risks and Uncertainties

The future impacts of the Russia-Ukraine war, the novel coronavirus ("COVID-19") pandemic, and their residual effects including economic uncertainty, an inflationary environment, disruptions within the global supply chain, and labor markets within worldwide industries remain uncertain. These circumstances have created prevalent uncertainty and risk. Although capital markets and economies worldwide improved during the fourth quarter of 2021 and the first quarter of 2022, from the initial negative impacts of the COVID-19 pandemic, there remains uncertainty around the strength and timing of global economic recoveries, which could cause a local or global economic recession considering the worldwide impact of the Russian-Ukrainian conflict as well. Such economic disruption could have a material adverse effect on our business. Although we do not presently foresee risks that may impact our company's liquidity, operating results, and financial reporting, we monitor the circumstances mentioned above to assess direct material adverse effects on our business, financial condition, or results of operations. Therefore, accounting estimates and assumptions may change over time in response to these impacts. Interim period results are not necessarily indicative of the expected results for the full fiscal year.

(Unaudited)

# NOTE 1 — ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Inventories consist of raw materials, work-in-process, and finished goods and are recorded at the lower of cost, on a first-in, first-out basis, or net realizable value. Net realizable value is the estimated selling prices in the ordinary course of business, less reasonably predictable completion, disposal, and transportation costs. The Company evaluates inventory balances and either write down obsolete inventory or records a reserve for slow-moving or excess inventory based on net realizable value analysis.

#### Revenue Recognition

We account for the Company's operating results under ASC Topic 606, adopted on January 1, 2019. It is a comprehensive revenue recognition model that requires recognition when the Company transfers control of the promised goods or services to our customers at an amount that reflects the consideration that we expect to receive. The application of ASC Topic 606 requires us to use more judgment and make more estimates than under previously issued

The Company generates all its revenue from contracts with customers. The Company recognizes revenue when we satisfy a performance obligation by transferring control of the promised goods or services to a customer in an amount that reflects the consideration that we expect to receive in exchange for those services.

The Company determines revenue recognition through the following steps:

- 1. Identification of the contract, or contracts, with a customer.
- 2. Identification of the performance obligations in the contract.
- 3. Determination of the transaction price.
- 4. Allocation of the transaction price to the performance obligations in the contract; and
- 5. Recognition of revenue, when, or as, we satisfy a performance obligation.

At contract inception, the Company assesses the goods and services promised in our contracts with customers and identifies a performance obligation for each. To determine the performance obligations, the Company considers all the products and services promised in the contract regardless of whether they are explicitly stated or implied by customary business practices. The timing of satisfaction of the performance obligation is not subject to significant judgment. We measure revenue as the amount of consideration we expect to receive in exchange for transferring goods and services. The value-added sales taxes and other charges we collect concurrent with revenue-producing activities are excluded from income.

Remaining Performance Obligations:

The remaining performance obligations, or backlog, represent the aggregate amount of the transaction price allocated to the remaining obligations that the Company has not performed under its customer contracts. The Company has elected to use the optional exemption in ASC 606-10-50-14, which exempts an entity from such disclosures if a performance obligation is part of a contract with an original expected duration of one year or less.

# NOTE 1 — ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### **Intangible Assets**

Patents and licenses:

Patents and licenses, measured initially at purchase cost, are included in intangible assets on the Company's balance sheet and are amortized on a straight-line basis over their estimated useful lives of 18.5 to 20 years.

Other intangible assets:

The Company's remaining intangible assets include the trade names, technology, and customer lists acquired in its acquisition of Integrated Microwave Technologies ("IMT"), Vislink, and Mobile Viewpoint Corporate B.V. ("MVP"). A third-party appraiser determined the value of these acquired assets for these business combinations. Absent an indication of fair value from a potential buyer or similar specific transactions, we have determined that using the methods employed provided a reasonable estimate in reporting the values assigned. The Company amortizes intangible asset costs over their useful lives of 3 to 15 years with its net book value reported on the balance sheet.

#### Leases

The Company determines if an arrangement is a lease at inception. The Company recognizes lease expense for lease payments on a straight-line basis over the lease term. The Company includes operating leases as "Right of use assets, operating leases" ("ROU") in the consolidated balance sheets. For lease liabilities, operating lease liabilities are included in "Operating lease obligations, current" and "Operating lease liabilities, net of current portion" in the consolidated balance sheets. The Company recognizes operating lease ROU assets and liabilities on the commencement date based on the present value of lease payments for all leases with a term longer than 12 months. There is no separation of lease and non-lease components for all our real estate contracts.

The ROU assets and related lease liabilities recorded under ASC 842 are calculated based on the present value of the lease payments using (1) the rate implicit in the lease or (2) the lessee's incremental borrowing rate ("IBR"), defined as the rate of interest that a lessee would have to pay to borrow on a collateralized basis over a similar term an amount equal to the lease payments in a comparable economic environment. As most of our leases do not provide an implicit rate, we generally use our incremental borrowing rates based on an analysis of prior collateralized borrowings over similar terms of the lease payments at the commencement date to estimate the IBR under ASC 842. There were no capital leases, which are now titled "finance leases" under ASC 842, in the Company's lease portfolio as of March 31, 2022.

# **Stock-Based Compensation**

The Company accounts for stock compensation with persons classified as employees for accounting purposes under ASC 718 "Compensation-Stock Compensation," which recognizes awards at fair value on the date of grant and recognition of compensation over the service period for awards expected to vest. The fair value of stock options is determined using the Black-Scholes Option Pricing Model, and the fair value of common stock issued for services is determined based on the Company's stock price on the issuance date.

The expansion of Topic 718 fell under ASU 2018-07 to include share-based payment transactions for acquiring goods and services from nonemployees. The measurement date for equity-classified nonemployee share-based payment awards is no longer at the earlier date at which a commitment for performance by the counterparty is reached or the date at which the counterparty's performance is complete. Instead, the grant date is now considered the measurement date. Under today's guidance, the measurement of nonemployee share-based payment awards with performance conditions is at the lowest aggregate fair value, often resulting in a zero value. The new ASU aligns the accounting for nonemployee share-based payment awards with performance conditions with accounting for employee share-based payment awards under Topic 718 by requiring entities to consider the probability of satisfying performance conditions. Current guidance requires entities to use the contractual term to measure the nonemployee share-based payment awards. The new ASU allows entities to make an award-by-award election to use the expected duration (consistent with employee share-based payment awards) or the contractual term for nonemployee awards.

(Unaudited)

# NOTE 1 — ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Stock-Based Compensation (continued)

#### Stock-Option Awards — Time-based and performance-based:

Under ASC Topic 718, the compensation cost is measured based on an award's fair value at the grant's date for the time vested option award using the Black Scholes-Merton formula as a valuation technique. The Company used the U.S. Treasury note's rate over the expected option term for the risk-free rate. Employees' expected term represents the period that options granted are expected to be outstanding using the simplified method. The Company's historical share option exercise experience does not provide a reasonable basis for estimating the expected term. For nonemployee options, the expected term is the entire term of the option. Expected volatility is based on the average weekly share price changes over the shorter expected term or the period from the Nasdaq Capital Markets Exchange placement to the grant's date. The Company estimates forfeiture and volatility using historical information. The risk-free interest rate is based on the implied yield on U.S. Treasury zero-coupon issues over the options' equivalent lives.

The Company has not paid dividends on its common stock, and no assumption of dividend payment(s) is made in the model. For employee equityclassified awards, compensation cost is recognized over the employee's requisite service period with a corresponding credit to additional paid-in capital. The employee's requisite service period begins at the service inception date and ends when the requisite service has been provided.

#### Restricted Stock Unit Awards ("RSUs") — Time Based:

Under ASC 718, the exercise price for RSUs is determined using the fair market value of the Company's common stock on the date of the grant. For an award with graded vesting subject only to a service condition (e.g., time-based vesting), ASC 718-10-35-8 provides an accounting policy choice between graded vesting attribution or straight-line attribution. The Company elects the graded vesting method, recognizing compensation expense for only the portion of awards expected to vest. Forfeitures of time-based units and awards are recognized as they occur. Stock-based compensation costs are calculated using the closing stock price on the grant date to estimate time-based restricted stock units' fair value.

#### Restricted Stock Unit Awards ("RSUs") — Performance-Based:

The accruals of compensation cost for an award with a performance condition are related to that performance condition's probable outcome. Under ASC 718, a "performance condition" is the achievement of a specified target that is defined by referring to the employer's operations or activities, such as an option that vests if the employer's growth rate increases by a certain amount or there are the attainment of regulatory approval for a product. There is an accrual of compensation cost upon the likely achievement of the performance condition, and there is no accrual if the accomplishment of the performance condition is not probable. The exercise price for RSUs is determined using the fair market value of the Company's common stock on the date of the grant. Stock-based compensation costs are calculated using the closing stock price on the grant date to estimate performance-based restricted stock units value.

# Loss Per Share

The Company reports loss per share under ASC Topic 260, "Earnings Per Share," which establishes standards for computing and presenting earnings per share. The basic loss per share calculation divides the net loss allocable to common stockholders by the weighted-average shares of common stock outstanding during the period, without considering common stock equivalents. The diluted loss per share calculation is calculated by adjusting the weighted-average shares of common stock outstanding for the dilutive effect of common stock equivalents, including stock options and warrants, outstanding for the period as determined using the treasury stock method. For the diluted net loss per share calculation, common stock equivalents are excluded from the calculation because their effect would be anti-dilutive. Therefore, basic and diluted net loss per share applicable to common stockholders is the same for periods with a net loss.

The following table illustrates the anti-dilutive potential common stock equivalents excluded from the calculation of loss per share (in thousands):

	March 31,		
	2022	2021	
Anti-dilutive potential common stock equivalents are excluded from the calculation of loss per share:			
Stock options	518	53	
Warrants	9,188	9,299	
	9,706	9,352	
11			

(Unaudited)

# NOTE 1 — ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Fair Value of Financial Instruments

GAAP requires disclosing financial instruments' fair value to the extent practicable for financial instruments recognized or unrecognized in the consolidated balance sheet. The fair value of the financial instruments disclosed herein is not necessarily representative of the amount that could be realized or settled, nor does the fair value amount consider the tax consequences of realization or settlement.

In assessing the fair value of financial instruments, the Company uses various methods and assumptions based on estimates of market conditions and risks existing at the time. For specific instruments, including accounts receivable and accounts payable, the Company estimated that the carrying amount approximated fair value because of these instruments' short maturities. All debt is based on current rates at which the Company could borrow funds with similar remaining maturities and approximates fair value.

GAAP establishes a hierarchy for inputs used in measuring fair value that maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that the most observable inputs be used when available. Observable inputs consist of items that market participants would use in pricing the asset or liability developed based on market data obtained from sources independent of the Company. Unobservable inputs reflect the Company's assumptions about the assumptions market participants would use in pricing the asset or liability developed based on the best information available in the circumstances. The hierarchy is described below. As of March 31, 2022, the Company had no fair valued assets or liabilities classified under Level 1 or Level 2.

- Level 1 Quoted prices in active markets for identical assets or liabilities,
- Level 2 Observable prices based on inputs not quoted on active markets but corroborated by market data, Level 3 Unobservable inputs are used when little or no market data is available; the fair value hierarchy gives the lowest priority to Level 3 inputs (see Note 7).

# Foreign Currency and Other Comprehensive Gain (Loss)

We have two foreign subsidiaries, one in the United Kingdom and the other in the Netherlands, and their functional currencies are British Pounds and Euros, respectively. We record gains or losses resulting from foreign currency transactions in foreign currency income or loss except for the effect of exchange rates on long-term inter-company transactions considered a long-term investment accumulated and credited or charged to other comprehensive income. The translation from the respective foreign currency to United States Dollars ("US Dollars") is performed for balance sheet accounts using current exchange rates at the balance sheet date and for income statement accounts using an average exchange rate during the period. We included gains or losses resulting from such translation as a separate component of accumulated other comprehensive (loss) income.

Transaction gains and losses are recognized in our operations' results based on the difference between the foreign exchange rates on the transaction date and the reporting date. The foreign currency exchange gains and losses are included as a component of general and administrative expenses in the accompanying Unaudited Condensed Consolidated Statements of Operations.

The Company has recognized foreign exchanges gains and losses and changes in accumulated comprehensive income approximately as follows:

	 Three Months Ended March 31,			
	 2022		2021	
Net foreign exchange transactions:				
Gains (losses)	\$ (16,000)	\$	(43,000)	
Accumulated comprehensive income:			,	
Unrealized gains (losses) on currency translation adjustment	\$ (268,000)	\$	(43,000)	

The exchange rates adopted for the foreign exchange transactions are quoted on OANDA, a Canadian-based foreign exchange company and internet website providing currency conversion, online retail foreign exchange trading, online foreign currency transfers, and forex information. The Company translated amounts from British Pounds into United States Dollars and Euros to British Pounds at the following exchange rates for the respective periods:

- As of March 31, 2022 £1.3132500 to \$1.00; £0.8462040 to £1.00
- The average exchange rate for the three months ended March 31, 2022 −£1.3413086 to \$1.00; €0.8361689 to £1.00

(Unaudited)

# NOTE 1 — ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### **Subsequent Events**

Management has evaluated subsequent events or transactions occurring through the date the consolidated financial statements were issued and determined that no events or transactions are required to be disclosed herein, except as disclosed.

#### **Recently Issued Accounting Principles**

Current accounting standards issued by the FASB, including its Emerging Issues Task Force, the American Institute of Certified Public Accountants, and the SEC did not or are not believed by management to have a material impact on the Company's present or future condensed consolidated financial

# NOTE 2 — LIQUIDITY AND FINANCIAL CONDITION

The Company incurred a loss from operations of approximately \$2.9 million and cash used in operating activities of \$4.9 million for the three months ended March 31, 2022. The Company had \$48.6 million in working capital, \$289.3 million in accumulated deficits, and \$31.0 million of cash on hand as of March 31, 2022.

The enduring effect of the COVID-19 pandemic, including the advent of Delta and Omicron variants, plus the uncertainty of possible future variants, may subject the Company to particular challenges in its business, financial condition, results of operations, and cash flows. The unpredictability of the pandemic's scope, severity, duration, and actions implemented to alleviate its direct and indirect economic effects and containment measures provide no assurances that the pandemic will not have material adverse repercussions on the Company's operations, liquidity, financial condition, and any residual unfavorable consequences to global economics.

The Company bases its evaluation on possibilities that may prove wrong and could exhaust our available capital resources sooner than we expect. Developments may take place, including those beyond our control, that would cause us to consume our available capital more quickly, including but not limited to those relating to the markets in which we compete or wish to enter, strategic acquisitions, our market strategy, our research and development activities, regulatory matters, and technology and product innovations. Notwithstanding these risks and uncertainties, based on management's liquidity preservation program and proactive spending reductions implemented in the fiscal year 2020, as well as previous capital injections, the Company believes it will have sufficient funds to continue its operations for at least twelve months from the date of these financial statements.

#### NOTE 3 – ACQUISITION OF MOBILE VIEWPOINT CORPORATE B.V.

On August 16, 2021, the Company, through a wholly-owned subsidiary, entered into a stock purchase agreement with Triple I.T. Corporate B.V., a private company incorporated in the Netherlands, under which the Company acquired 100% of the outstanding capital of MVP for an aggregate purchase price of €14,824,278 (or approximately \$17.5 million based on a USD to EUR exchange rate of 0.85 as of August 13, 2021) plus the assumption and payment of €717,785 of intercompany indebtedness, all paid by the Company in cash, subject to certain routine closing adjustments in respect of working capital and net indebtedness ("The Transaction"). The Transaction was closed on August 16, 2021.

The Company accounts for the acquisition under the acquisition method under ASC 805 "Business Combinations," and we elected not to apply pushdown accounting upon the purchase of MVP. Therefore, we recognized the preliminary historical basis of MVP's acquired assets and liabilities. We identify any excess of the consideration paid in excess of the net assets acquired in the table below. In addition, we recorded approximately \$1.6 million of preliminary acquisition-related transaction costs (e.g., legal, due diligence, valuation, and other professional fees) not included as a component of consideration transferred but are required to be expensed as incurred and included in our consolidated statement of operations.

The Company received a final valuation report from our third-party appraiser regarding allocating the consideration paid in excess of the net assets acquired. Additionally, the Company received an updated list of certain assets and liabilities acquired on August 16, 2021. Under ASC 805, we recorded measurement period adjustments under the previously mentioned revisions.

# NOTE 3 – ACQUISITION OF MOBILE VIEWPOINT CORPORATE B.V. (continued)

The following table summarizes the historical value of the assets and liabilities as of the acquisition date, allocation of the consideration paid in excess of net assets acquired, relative useful lives, and amortization method of the listed intangible assets.

		As Initially Reported		Measurement Period Adjustments		As Adjusted
Fair value of consideration transferred:						
Cash	\$	18,311,000	\$	_	\$	18,311,000
Casii	φ	16,511,000	φ		φ	16,511,000
Recognized amounts of identifiable assets acquired and liabilities assumed:						
Cash	\$	965,000	\$	_	\$	965,000
Accounts receivable, net		911,000		_		911,000
Inventories, net		2,534,000		1,231,000		3,765,000
Prepaid expenses and other assets		625,000		(112,000)		513,000
Property and equipment, net		149,000		_		149,000
Accounts payable		(507,000)		_		(507,000)
Accrued expenses		(551,000)		_		(551,000)
Customer deposits and deferred revenue		(293,000)		_		(293,000)
Deferred tax liabilities		_		(978,000)		(978,000)
Total identifiable net assets	\$	3,833,000	\$	141,000	\$	3,974,000
Consideration paid	\$	18,311,000	\$		\$	18,311,000
Total identifiable assets acquired	φ	3,833,000	φ	141,000	φ	3,974,000
Total identifiable assets acquired		3,833,000	_	141,000		3,974,000
Excess of consideration paid over net assets acquired	\$	14,478,000	\$	(141,000)	\$	14,337,000
Preliminary allocation of the consideration paid in excess of the net assets acquired:						
Trade name	\$	730,000	\$	70,688	\$	800,688
Proprietary technology		1,850,000		282,749		2,132,749
Customer relationship		3,723,000		(1,508,003)		2,214,997
Goodwill		8,175,000		1,013,566		9,188,856
Total intangible assets acquired	\$	14,478,000	\$	(141,000)	\$	14,337,000

As a result of the updated purchase price allocations for the MVP acquisition on August 16, 2021, specific fair value amounts previously estimated were adjusted during the measurement period. These measurement period adjustments resulted from our external valuation specialists' updated valuation reports and appraisals and revisions to internal account classifications. The changes from the final valuation report included an increase of \$1.23 million in inventory, \$0.07 million in the trade name, \$0.08 million in proprietary technology, and \$0.04 million in goodwill, offset by a reduction of \$1.51 million in customer relationships. The revision in internal account classification resulted in a decrease of \$0.11 million in prepaid expenses and other current assets with a reciprocal increase of \$0.11 million in inventory

In the fourth quarter of 2021, Goodwill was fully impaired in the amount of \$9,188,856.

(Unaudited)

# NOTE 3 – ACQUISITION OF MOBILE VIEWPOINT CORPORATE B.V. (continued)

# Intangible assets acquired:

The Purchaser acquired intangible assets from MVP as a result of the Transaction. The Tradename, Proprietary Technology, and Customer Relationships are intangible assets noted to have a finite life, while Goodwill has an indefinite life span. The finite life intangible assets will be amortized using the straight-line method of the respective lives of each asset, while the indefinite life intangible assets will not be amortized.

Based thereon, below are the acquired intangibles with their relative useful lives and method of amortization:

Intangible Asset	Useful Life	Amortization Method
Tradename	15 Years	Straight-line
Proprietary Technology	5 Years	Straight-line
Customer Relationships	10 Years	Straight-line
Goodwill	Indefinite	N/A

The following presents the unaudited Pro-forma combined results of operations of Vislink with MVP:

		lonths Ended arch 31,
	2022	2021
Revenues, net	\$ 7,154	\$ 5,286
Net income (loss) allocable to common stockholders	\$ (2,767	\$ (2,579)
Net income (loss) per share	\$ (0.06	\$ (0.07)
Weighted average number of shares outstanding	45,822	36,591

The unaudited Pro-forma results of operations are presented for information purposes only. The unaudited Pro-forma results are not intended to present actual results that would have been attained had the acquisition been completed as of January 1, 2021, or to project potential operating results as of any future date or for any future periods.

# NOTE 4 — INTANGIBLE ASSETS

The following table illustrates finite intangible assets as of March 31, 2022:

	Proprietar	y Technology	Patents a	nd Licenses		Names & inology	Customer	Relationships	
	Cost	Accumulated Amortization	Cost	Accumulated Amortization	Cost	Accumulated Amortization	Cost	Accumulated Amortization	Net
Balance, December 31, 2021	\$2,132,000	\$ (223,000)	\$12,378,000	\$ (11,843,000)	\$2,251,000	\$ (1,052,000)	\$5,095,000	\$ (2,817,000)	\$5,921,000
Amortization		(145,000)		(164,000)		(35,000)		(63,000)	(407,000)
Balance, March 31, 2022	\$2,132,000	\$ (368,000)	\$12,378,000	<u>\$ (12,007,000)</u>	\$2,251,000	<u>\$ (1,087,000)</u>	\$5,095,000	\$ (2,880,000)	\$5,514,000
				15					

(Unaudited)

# NOTE 4 — INTANGIBLE ASSETS (continued)

# Proprietary Technology:

The Company amortizes proprietary technology over their useful lives of 3 to 5 years. The proprietary technology consists of wireless multiplex transmitters, and artificial intelligence developed and used by MVP internally to produce and sell products or services to the end-user or customer.

# Patents and Licenses:

The Company amortizes filed patents and licenses over their useful lives, ranging from 18.5 to 20 years. The amortization of the costs incurred by processing provisional patents and pending applications begins after successfully reviewing and filing.

# Trade Name and Technology:

The Company amortizes these other intangible assets over their estimated useful lives of 3 to 15 years. The prior acquisition of the Company's subsidiaries, IMT and Vislink, created these intangible assets of trade names, technology, and customer lists, and on August 16, 2021, the acquisition of MVP.

The Company has recognized net capitalized intangible costs as follows:

	 March 31, 2022	 December 31, 2021
Proprietary Technology	\$ 1,766,000	\$ 1,910,000
Patents and Licenses	370,000	535,000
Trade Names and Technology	1,163,000	1,198,000
Customer Relationships	 2,215,000	2,278,000
	\$ 5,514,000	\$ 5,921,000

The Company has recognized the amortization of intangible assets as follows:

		Mare	ch 31,	
	·	2022		2021
Proprietary Technology	\$	145,000	\$	_
Patents and Licenses		164,000		165,000
Trade Names and Technology		35,000		36,000
Customer Relationships		63,000		9,000
	\$	407,000	\$	210,000

Three Months Ended

The weighted average remaining life of the amortization of the Company's intangible assets is approximately 5.3 years. The following table represents the estimated amortization expense for total intangible assets for the succeeding five years:

Period ending March 31,	
2023	\$ 1,026,000
2024	655,000
2025	655,000
2026	640,000
2027	555,000
Thereafter	1,983,000
	\$ 5,514,000
16	

# NOTE 5 — NOTES PAYABLE

The table below represents the Company's notes payable as of March 31, 2022, and December 31, 2021:

		Princ	ipal	
	3/31/22		12	/31/21
On April 5, 2021, the Company renewed its D & O insurance policy and increased the premium to				
approximately \$1,098,000, less a down payment of \$225,000, financing the remaining balance of				
approximately \$872,000. The loan's terms are nine months at a 5.25% annual interest rate and a monthly				
principal and interest payment of approximately \$99,000 and paid in full in January 2022. For the three months				
ended March 31, 2022, and 2021, the Company recorded no interest expense.	\$	_	\$	99,000
	\$		\$	99,000

#### NOTE 6 — LEASES

The Company's leasing arrangements include office space, deployment sites, and storage warehouses, both domestically and internationally. The operating leases contain various terms and provisions, with six months to 3.6 years remaining. Certain individual leases contain rent escalation clauses and lease concessions that require additional rental payments in the later years of the term. We recognize rent expense for these types of contracts on a straight-line basis over the minimum lease term.

On March 31, 2022, the Company recorded approximately \$1.31 million of ROU assets net of \$1.08 million of accumulated amortization on the balance sheet. Additionally, the Company recorded relatively \$1.94 million of operating lease liabilities, of which \$0.45 million is current and \$1.49 million is noncurrent, as reported on the balance sheet. The weighted-average remaining term for lease contracts was 4.0 years on March 31, 2022, with maturity dates from September 2022 to January 2027. The weighted-average discount rate was 9.3% on March 31, 2022.

Adjustments for straight-line rental expense for the respective periods was not material. The majority of costs recognized are reflected in cash used in operating activities for the respective periods. This expense consisted primarily of payments for base rent on office and warehouse leases. Amounts related to short-term lease costs, taxes, and variable service charges on leased properties were immaterial. Besides, we have the right to renew individual leases for various renewal terms, but no obligation. There were no new leases during the three months ending March 31, 2022.

The following table illustrates operating lease data for the three months ended March 31, 2022, and 2021:

	Three Months Ended March 31,			
	 2022		2021	
Lease cost:				
Operating lease cost	\$ 119,000	\$	125,000	
Short-term lease cost	 149,000		140,000	
Total lease cost	\$ 268,000	\$	265,000	
Cash paid for lease liabilities:				
Cash flows from operating leases	\$ 127,000	\$	163,000	
Right-of-use assets obtained in exchange for new operating lease liabilities	\$ 	\$		
Weighted-average remaining lease term—operating leases	4.0 years		4.0 years	
Weighted-average discount rate—operating leases	9.3%		9.2%	
17				

# NOTE 6 — LEASES (continued)

Maturities of operating lease liabilities were as follows as of March 31, 2022:

	 Amount
2023	\$ 668,000
2024	569,000
2025	475,000
2026	404,000
2027	223,000
Thereafter	24,000
Total lease payments	2,363,000
Less: imputed interest	423,000
Present value of lease liabilities	1,940,000
Less: Current lease liabilities	 446,000
Non-current lease liabilities	\$ 1,494,000

The table below lists the location and lease expiration date from 2022 through 2027:

		Lease-End		proximate Future
Location	Square Footage	Date	P	ayments
Colchester, U.K. – Waterside House	16,000	Mar 2025	\$	873,000
Singapore	950	July 2023		41,000
Sarasota, FL	1,205	Sep 2022		18,000
Billerica, MA	2,000	Dec 2026		489,000
Hemel, UK	12,870	Oct 2023		269,000
Mount Olive, NJ	7,979	Jan 2027		673,000

# NOTE 7 — DERIVATIVE LIABILITIES

Under the guidance of ASC 815, Accounting for Derivative Instruments and Hedging Activities, the Company, identified common stock warrants in various offerings containing a net cash settlement provision whereby, upon certain fundamental events, the holders could put these warrants back to the Company for cash. We identified and classified the following transactions as derivative liabilities: warrants issued with the May 2016 financing, the July 2016 financing, the August 2017 underwritten offering, and the May 2018 Financing.

The Company records derivative liabilities on its consolidated balance sheet at their fair value on the issuance date. The Company revalues the derivative liabilities on each subsequent balance sheet until exercised or expired, with any changes in the fair value between reporting periods recorded as other income or expense. The Company uses option pricing models and assumptions based on the instruments' characteristics on the valuation date. We use assumptions for future financings, expected volatility, expected life, yield, and risk-free interest rate to estimate fair value.

The following are the key assumptions used in connection with the valuation of the warrants exercisable into common stock on March 31, 2022, and 2021:

			Three Months Ended March 31,			
		-	2022			2021
Number of shares underlying the warrants						75,855
The fair market value of stock		\$		_	\$	2.93
Exercise price		\$		_	\$	0.906 to \$827.28
Volatility				%		152% to 181%
Risk-free interest rate				%		0.03% to 0.14 %
Expected dividend yield				_		_
Warrant life (years)				_		0.1 to 2.2
	10					

(Unaudited)

# NOTE 7 — DERIVATIVE LIABILITIES (continued)

Level 3 liabilities are valued using unobservable inputs to the valuation methodology that are significant in measuring the liabilities' fair value. For fair value measurements categorized within Level 3 of the fair value hierarchy, the Company's accounting and finance department, subject to the approval of the Chief Financial Officer, determines the applicable valuation policies and procedures.

#### Level 3 Valuation Techniques:

Level 3 financial liabilities consist of the derivative liabilities for which there is no current market for these securities, such that the determination of fair value requires significant judgment or estimation. Changes in fair value measurements categorized within Level 3 of the fair value hierarchy are analyzed each period based on changes in estimates or assumptions and recorded as appropriate. The Company deems financial instruments that do not have fixed settlement provisions to be derivative instruments. Under US GAAP, the fair value of these warrants is classified as a liability on the Company's consolidated balance sheets because, according to the terms of the warrants, a fundamental transaction could give rise to an obligation of the Company to pay cash to its warrant holders. Such instruments do not have fixed settlement provisions and have also been recorded as derivative liabilities. Corresponding changes in the fair value of the derivative liabilities are recognized in earnings on the Company's consolidated operations statements in each subsequent period. To calculate fair value, the Company uses a binomial model style simulation, as the standard Black-Scholes model would not capture the value of certain features of the warrant derivative liabilities.

The following table sets forth a summary of the changes in the fair value of our Level 3 financial liabilities that are measured at fair value on a recurring basis:

		Three Mor		ed	
	2	022	2021		
Beginning balance	\$		\$	21,000	
Change in fair value of derivative liabilities		_		79,000	
Ending balance	\$	\$ \$ 100,00			

# NOTE 8 — STOCKHOLDERS' EQUITY

#### Common stock issuances

During the three months ended March 31, 2022, the Company:

Recognized approximately \$747,000 of stock-based compensation costs associated with outstanding equity awards recorded in general and administrative expenses with the offset to additional paid-in capital.

#### Common stock warrants

During the three months ended March 31, 2022, 21,877 warrants expired. The weighted average exercise price of warrants outstanding on March 31, 2022, is \$3.80, with a weighted average remaining contractual life of 3.8 years. As of March 31, 2022, these outstanding warrants contained no intrinsic value.

The following table sets forth common stock purchase warrants outstanding as of March 31, 2022:

	Number of Warrants (in shares)	Weighted Average Exercise Price
Outstanding, December 31, 2021	9,209,811	\$ 4.10
Warrants expired	(21,877)	\$ (120.00)
Outstanding, March 31, 2022	9,187,934	\$ 3.80
Exercisable, March 31, 2022	9,187,934	\$ 3.80
	19	

# NOTE 9 — STOCK-BASED COMPENSATION

# Stock Options

Equity Incentive Plans:

The following table illustrates various plan data under equity incentive plan awards as of March 31, 2022, and 2021:

		Marc	h 31,		
		2022		2021	
Stock-based compensation expense	\$	1,000	\$	12,000	
Remaining expense of stock-based compensation	\$	_	\$	17,000	
Remaining amortization period	_	0.0 years		0.9 years	
Intrinsic value per share	\$	_	\$		
Status:					
Beginning balance, quantity of outstanding options		49,925		56,399	
Options canceled/expired		(250)		(3,224)	
Ending balance, quantity of outstanding options	_	49,675		53,175	
Ending balance, quantity of exercisable options		49,258		50,953	
Range of exercise prices	\$	6.96 to \$1,173.60	\$	6.96 to \$97.20	
Weighted Averages:					
Outstanding, beginning	\$	89.79	\$	89.79	
Canceled, expired		(97.20)		(89.08)	
Outstanding, ending	\$	88.22	\$	87.71	
Exercisable, ending	\$	88.91	\$	90.56	
Remaining contractual life in years, outstanding and exercisable options		5.3 years		6.3 years	

# NOTE 9 — STOCK-BASED COMPENSATION (continued)

 ${\it Time-vested stock options:}$ 

In connection with their employment agreement(s), the Company granted the following ten-year, non-statutory time-vested option inducement awards under the NASDAQ Listing Rule 5653(c)(4) outside of the Company's existing equity compensation plans (all subject to continued employment):

Vesting										
Date of Options Exercise Commencement Expiration 25%										
Grant	Granted	Price	Date	Date	Vesting	75% Remaining Vesting				
1/22/20	359,247	\$ 1.71	1/22/20	1/22/30	1/22/21	36 equal monthly periods				
2/27/20	135,168	\$ 0.96	4/1/20	4/1/30	4/1/21	36 equal monthly periods				
	1/22/20	Grant         Granted           1/22/20         359,247	Grant         Granted         Price           1/22/20         359,247         \$ 1.71	Date of GrantOptions GrantedExercise PriceCommencemen Date1/22/20359,247\$ 1.711/22/20	Date of GrantOptions GrantedExercise PriceCommencement DateExpiration Date1/22/20359,247\$ 1.711/22/201/22/30	Date of GrantOptions GrantedExercise PriceCommencement DateExpiration Date25% Vesting1/22/20359,247\$ 1.711/22/201/22/301/22/21				

In determining the time-vested options award's grant-date fair value, the following assumptions were used:

		Expected term (years)	Expected dividend yield	Risk-free interest rate	Volatility	Exerci	se Price
•	Carleton M. Miller — CEO	6.5	_	1.57%	153.0%	\$	1.71
•	Michael Bond — CFO	6.3	_	0.62%	155.0%	\$	0.96

Note: no time-vested option awards were granted during the three months ended March 31, 2022

 $The following table illustrates \ various \ plan \ data \ under time-vested \ stock \ option \ awards \ as \ of \ March \ 31, 2022, \ and \ 2021:$ 

	March 31,			
	2022		2021	
Stock-based compensation expense	\$ 28,000	\$	28,000	
Weighted average remaining contractual life — options outstanding and exercisable	 7.9 years		8.9 years	
Remaining expense of stock-based compensation	\$ 470,000	\$	582,000	
Remaining amortization period	 1.9 years	_	2.9 years	
Intrinsic value per share	\$ 0.11	\$	1.75	
Status:				
Quantity outstanding	 494,415		494,415	
Weighted-average exercise price - outstanding	\$ 0.95	\$	1.18	
Quantity exercisable	 267,815	_	134,866	
Weighted-average exercise price - exercisable	\$ 1.75	\$	4.32	
Range of exercise prices	\$ 0.96 to \$1.71	\$	0.96 to \$1.71	
21				

# NOTE 9 — STOCK-BASED COMPENSATION (continued)

Performance-based stock options:

In connection with their employment agreement, the Company granted the following ten-year, non-statutory performance-based stock option inducement award under the NASDAQ Listing Rule 5653(c)(4) outside of the Company's existing equity compensation plans that will vest in three equal tranches upon attainment of applicable performance conditions for each tranche (all subject to continued employment):

				Options Vest	ing Dates	Option	ıs Vesting Sche	edule
Recipient	Date of Grant	Options Granted	xercise Price	Commencement	Expiration	Tranche 1	Tranche 2	Tranche 3
Carleton M. Miller — CEO	1/22/20	250,000	\$ 1.71	1/22/20	1/22/30	*83,334	**83,333	***83,333

#### Applicable performance conditions:

- Shares will vest upon the Company's attainment, on or before the fifth (5th) anniversary of the Vesting Commencement Date, of Cumulative EBITDA of more than \$6,000,000 accumulated over four consecutive fiscal quarters.
- Shares will vest upon the Company's attainment, on or before the fifth (5th) anniversary of the Vesting Commencement Date, of Cumulative EBITDA
  \*\* of more than \$15,000,000 accumulated over four consecutive fiscal quarters.
- Shares will vest upon the Company's attainment, on or before the fifth (5th) anniversary of the Vesting Commencement Date, of Cumulative EBITDA \*\*\* of more than \$23,000,000 accumulated over four consecutive fiscal quarters.

In determining the time-vested options award's grant-date fair value, the following assumptions were used:

		Expected term (years)	Expected dividend yield	Risk-free interest rate	Volatility	Exer	cise Price
•	Carleton M. Miller — CEO	6.5	_	1.57%	153.0%	\$	1.71

Note: no time-vested option awards were granted during the year ended December 31, 2021

The following table illustrates various plan data under performance-based stock option awards as of March 31, 2022, and 2021:

	 March 31,			
	 2022		2021	
Stock-based compensation expense	\$ _	\$	_	
Weighted average remaining contractual life — options outstanding and exercisable	 7.8 years		8.8 years	
Remaining expense of stock-based compensation	\$ 414,000	\$	414,000	
Remaining amortization period	 2.8 years		3.8 years	
Intrinsic value per share	\$ 	\$	1.28	
Status:				
Quantity outstanding	 250,000		250,000	
Weighted-average exercise price - outstanding	\$ 1.65	\$	1.65	
Quantity exercisable	 _		<u> </u>	
Weighted-average exercise price - exercisable	\$ 	\$	<u> </u>	
Range of exercise prices	\$ 1.71		1.71	

The probability of achieving any required metrics for vesting is inconclusive as of March 31, 2022. When the Company determines that the remaining performance metrics' achievement becomes probable, the Company will record a cumulative catch-up stock-based compensation amount. We will record any un-recognized costs over the remaining requisite service period of the awards.

# NOTE 9 — STOCK-BASED COMPENSATION (continued)

# **Restricted Stock Units**

 $Restricted\ stock\ awards-time-based:$ 

The Company granted the following awards under the amended 2013 Plan for restricted stock units ("RSUs") subject to continued employment:

	Grant			Initial RSUs Vesting			Remaining RSUs Vesting			
Recipient	Date	Units		rice	Date	Units	Units	Terms		
Carleton M. Miller — CEO	3/3/21	598,665	\$	3.60	3/3/22	199,555	399,110	24 equal monthly periods		
Michel Bais — Managing Director	8/17/21	200,000	\$	1.89	8/17/22	50,000	150,000	36 equal monthly periods		
Ronnie Hamilton — VP Global Operations	1/12/22	200,000	\$	1.10	1/12/23	66,000	134,000	24 equal monthly periods		
Group of 22 Employees	2/17/22	515,000	\$	0.98	2/17/23	169,950	345,050	24 equal monthly periods		
Carleton M. Miller — CEO	2/16/22	1,033,076	\$	1.05	2/16/23	258,269	774,807	36 equal monthly periods		
Mike Bond — CFO	2/16/22	392,985	\$	1.05	2/16/23	98,246	294,739	36 equal monthly periods		

The following table illustrates various plan data under time-based restricted stock awards as of March 31, 2022, and 2021:

	 Mar	ch 31,		
	2022		2021	
Stock-based compensation expense	\$ 718,000	\$	_	
Weighted average remaining contractual life — options outstanding and exercisable	 3.2 years		3.8 years	
Weighted average remaining contractual life — options exercisable	 5.8 years		_	
Remaining expense of stock-based compensation	\$ 4,037,000	\$	2,155,000	
Remaining amortization period	 3.2 years		2.3 years	
Intrinsic value per share	\$ <u> </u>	\$		
Status:				
Quantities outstanding:				
Beginning — January 1st	798,655		_	
Restricted stock units granted	 2,141,061		598,665	
Ending — March 31st	 2,939,716		598,665	
Quantities exercisable – March 31st	 199,555			
Weighted-averages exercise price outstanding:				
Beginning — January 1st	\$ 3.17	\$	_	
Restricted stock units granted	 1.04		3.60	
Ending — March 31st	\$ 1.37	\$	3.60	
Weighted-averages exercise price exercisable – March 31st	\$ 7.20	\$	_	
Range of exercise prices	 \$0.98 to \$3.60	\$	3.60	

# NOTE 9 — STOCK-BASED COMPENSATION (continued)

Restricted stock awards — performance-based:

The Company granted the following awards under the amended 2013 Plan for restricted stock units ("RSUs") subject to performance vesting conditions and continued employment:

	Grant				Units Vesting Schedule					
Recipient	Date	Units	Exercise	Price	Tranche 1	Tranche 2	Tranche 3			
Carleton M. Miller — CEO	3/3/21	896,665	\$	3.60	299,555	299,555	299,555			
Michael Bond — CFO	12/31/20	368,715	\$	1.32	122,905	122,905	122,905			

Note: The above performance-based restricted stock units met all three revenue thresholds in the last quarter of 2021, and the Company recognized stock-based compensation expense accordingly for the year ending December 31, 2021.

	Grant				Units Vesting Schedule			
Recipient	Date	Units	Exercise	Price	Tranche 1	Tranche 2	Tranche 3	
Carleton M. Miller — CEO	2/16/22	1,033,076	\$	1.05	*344,359	**344,359	***344,359	
Michael Bond — CFO	2/16/22	392,985	\$	1.05	*130,995	**130,995	***130,994	

<sup>\*</sup>RSUs will vest upon the Company's attainment, on or before December 31, 2026, of revenue of more than \$35,575,000 accumulated over four consecutive fiscal quarters.

Note: the determination of revenue for any fiscal period shall be made based on the Company's revenues on a consolidated basis for each such fiscal period if the employee remains in continuous employment with the Company through the date the Compensation Committee certifies the revenue for such fiscal period and authorizes the issuance of the underlying shares of common stock to the employee according to his award agreement. Except as provided in each employment agreement, if an individual ceases to be an employee of the Company before any vesting date, the remaining portion of the total number of shares unvested is forfeited. The probability of achieving any required metrics for vesting is inconclusive as of March 31, 2022. When the Company determines that the remaining performance metrics' achievement becomes probable, the Company will record a cumulative catch-up stock-based compensation amount. We will record any un-recognized costs over the remaining requisite service period of the awards.

The following table illustrates various plan data under time-based restricted stock awards as of March 31, 2022, and 2021:

		March 31,		
	2	2022		2021
Stock-based compensation expense	\$	<u> </u>	\$	<u> </u>
Remaining expense of stock-based compensation	<u>\$</u>	1,498,000	\$	3,722,000
Intrinsic value per share	<u>\$</u>	<u> </u>	\$	<u> </u>
Status:				
Quantities outstanding:  Beginning — January 1st  Restricted stock units granted  Ending — March 31st		1,267,380 1,426,061 2,693,441		368,715 889,665 1,258,380
Quantities exercisable – March 31st		1,267,380		
Weighted-averages exercise price outstanding: Beginning — January 1st Restricted stock units granted Ending — March 31st	\$ <u>\$</u>	2.94 1.05 1.94	\$ \$	8.77 0.55 2.96
Weighted-averages exercise price exercisable – March 31st	<u>\$</u>	4.12	\$	_
Range of exercise prices		\$1.05 to \$3.60		\$1.32 to \$3.60

Non-employee director annual equity awards:

Each non-employee director receives an annual equity award of restricted stock valued at \$40,000. All annual awards vest in a single installment on the next annual meeting of stockholders, subject to earlier vesting in the case of a change of control. However, during the quarter ended March 31, 2022, the Board unanimously determined that it would be in the best interests of the Company and its stockholders to provide for a grant of 200,000 shares with ratable annual vesting over a five-year period and a double trigger change-of-control provision for each non-employee director.

<sup>\*\*</sup>RSUs will vest upon the Company's attainment, on or before December 31, 2026, of revenue of more than \$37,353,000 accumulated over four consecutive fiscal quarters.

<sup>\*\*\*</sup>RSUs will vest upon the Company's attainment, on or before December 31, 2026, of revenue of more than \$39,220,000 accumulated over four consecutive fiscal quarters.

(Unaudited)

# NOTE 10 — COMMITMENTS AND CONTINGENCIES

At its discretion, the Company may make a matching contribution to the 401(k) plan in which its employees participate. Vislink also has a Group Personal Plan in our U.K. Subsidiary, investing funds with Royal London. U.K. employees are entitled to join the Plan to which the Company contributes varying amounts subject to status. Additionally, the Company operates a stakeholder pension scheme in the U.K.

The table below represents the Company's matching contributions as follows:

	 Three Months Ended March 31,			
	2022		2021	
Company matching contributions - Group Personal Pension Plan, U.K.	\$ 49,000	\$	40,000	

# NOTE 11 — CONCENTRATIONS

#### Customer concentration risk

During the three months ended March 31, 2022, approximately 21% of the Company's revenue came from a single customer exceeding 10% of the Company's total consolidated sales for approximately \$1,515,000. During the three months ended March 31, 2021, approximately 11% of the Company's revenue came from a single customer exceeding 10% of the Company's total consolidated sales for approximately \$466,000.

On March 31, 2022, approximately 45% of the Company's consolidated net accounts receivable was due from one customer for approximately \$4,204,000. On March 31, 2021, approximately 12% of the Company's consolidated net accounts receivable was due from one customer for approximately \$407,000.

#### Vendor concentration risk

During the three months ended March 31, 2022, no vendor met the criteria in excess of 10% of the Company's consolidated purchases. During the three months ended March 31, 2021, approximately 13% of the Company's consolidated inventory purchases came from one vendor for approximately \$473,000.

On March 31, 2022, approximately 15% of the Company's consolidated accounts payable was due from one customer for approximately \$438,000. On March 31, 2021, three vendors representing approximately \$636,000 (22%), \$434,000 (15%), and \$317,000 (11%), respectively of the Company's consolidated accounts payable.

# NOTE 12 – REVENUE

The Company has one operating segment, and the decision-making group is the senior executive management team. Vislink disaggregated revenue by primary geographical markets and revenue sources in the following tables:

		Three Months Ended March 31,		
		2022	2021	
Daimanna ann an hiarl ann abata.				
Primary geographical markets:	Φ.	2 420 000	Ф	1 (02 000
North America	\$	2,428,000	\$	1,692,000
South America		50,000		146,000
Europe		2,483,000		1,279,000
Asia		542,000		431,000
Rest of World		1,651,000		542,000
	\$	7,154,000	\$	4,090,000
Primary revenue source:				
Equipment sales	\$	6,278,000	\$	3,766,000
Installation, integration, and repairs		243,000		275,000
Warranties		339,000		49,000
Other (See Note 13)		294,000		_
	\$	7,154,000	\$	4,090,000
Long-Lived Assets:				
United States	\$	2 292 000	\$	2 409 000
	\$	2,382,000	Ф	2,498,000
United Kingdom		5,780,000		1,370,000
	<u>\$</u>	8,162,000	\$	3,868,000

# NOTE 13 - REBATES

The amounts generated in Note 12 as part of the Primary revenue source "other" resulted from rebates issued to the Company's filing appropriate governmental forms related to the research costs incurred by our U.K. subsidiary in prior fiscal years. The Company expects to continue filing applicable rebate forms for the 2022 fiscal year but cannot guarantee that such rebates will be available in future financial periods at similar levels or at all.

# NOTE 14 — SUBSEQUENT EVENTS

On April 28, 2022, the Company entered a one-year lease for 600 square feet of administrative office space in Lutton, UK, commencing on May 3, 2022, and terminating on May 31, 2023, for approximately £1,320 monthly.

#### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following information should be read in conjunction with the accompanying consolidated financial statements and the associated notes thereto of this Quarterly Report, the audited consolidated financial statements and the notes thereto, and our Management's Discussion and Analysis of Financial Condition and Results of Operations contained in our Annual Report on Form 10-K for the fiscal year ended December 31, 2021, as filed with the U.S. Securities and Exchange Commission

# **Cautionary Note About Forward-Looking Statements**

This report includes forward-looking statements that, although based on assumptions that we consider reasonable, are subject to risks and uncertainties, which could cause actual events or conditions to differ materially from those currently anticipated and expressed or implied by such forward-looking statements. You should read this report and the documents that we reference in this report and have filed as exhibits to this report entirely and understand that our actual future results may be materially different from what we expect. You should also review the factors and risks we describe in reports we will file or submit from time to time with the SEC after this report's date. We qualify all of our forward-looking statements by these cautionary statements.

#### **Overview of COVID-19 Effects**

The ongoing global health crisis (including resurgences) resulting from the pandemic has and continues to disrupt the normal operations of many businesses, including the temporary closure or scale-back of business operations and/or the imposition of either quarantine or remote work or meeting requirements for employees, either by government order or voluntarily. In March 2020, the World Health Organization declared the COVID-19 outbreak a global pandemic, and worldwide governmental authorities have taken extraordinary steps to contain and combat the impact of the coronavirus. While the outbreak recently appeared to be trending downward, notably as vaccination rates increased, new variants of COVID-19 continue emerging, including the Delta variant and the highly transmissible Omicron variant and subsequent variants, spreading throughout the United States and globally and causing significant uncertainty.

The global economy, our markets, and our business have been and may continue to be materially and adversely affected by COVID-19. Mounting omicron infections have forced firms to scramble, threatening economic recovery, and many employers vow to stay open but struggle as employees fall sick or quarantined. The recovery remains vulnerable to the coronavirus's unpredictable trajectory.

The COVID-19 pandemic in generating cases worldwide affects air and sea cargo shippers, factory shutdowns, and closures, creating global supply-chain bottlenecks, shortages of components, and surging prices of critical raw materials, squeezing manufacturers globally. We cannot foresee if worldwide governments can effectively contain the outbreak of COVID-19 on a sustained basis, nor can we predict the severity and duration of its impact. We cannot predict the effect of the Delta or Omicron variant or other new, more contagious, or lethal variants that may emerge, the effectiveness of COVID-19 vaccines against the Delta or Omicron variant or such different variants, and the related responses by governments, including reinstated government-imposed lockdowns or other measures.

The Company closely monitors the impact of the COVID-19 pandemic on all aspects of our business and geographies, including how it will impact business partners. The Company continues to experience supply chain shortages and delays in obtaining specific inventory items. The Company's operations team is mitigating the risk by increasing inventory levels in its purchase management of these components. The execution of this policy has improved our ability to ship products.

It is unclear how such restrictions will contribute to a general slowdown in the global economy, and it is difficult to isolate the impact of the pandemic on our business, the results of operations, financial condition, and our future strategic plans. Further, while many companies have survived the past year, and some have thrived, as the pandemic endures, we cannot predict how the global economy will respond to the return to normalcy or whether it will continue to sustain steadily.

In addition, the Company is uncertain of the total effect the pandemic will have on it in the long term since the scope and duration of the pandemic is unknown. The protocol followed in distributing effective vaccines across the world, and the extent of any resurgences of the virus or emergence of new variants of the virus, such as the Delta, Omicron, and other variants, will impact the stability of economic recovery and growth. The extent to which the operations of the Company, and the operations of its customers and supply chain, may be adversely impacted by the COVID-19 pandemic will depend mainly on these future developments. The Company may experience long-term disruptions to its operations resulting from government policy or guidance; quarantines of employees, customers, and suppliers in areas affected by the pandemic; and closures of businesses or manufacturing facilities critical to its business or supply chains. The Company is actively monitoring and will continue to monitor the pandemic and the potential impact on its operations, financial condition, liquidity, suppliers, industry, and workforce.

#### Ukraine/Russian Conflict

The Company does not generate revenue from the Russian or Ukrainian countries, nor do we have a physical presence, employees, or contractors in these areas. The Russian government's invasion of Ukraine and the resultant sanctions imposed by the U.S. and other governments—designed to inflict severe consequences on the Russian economy—are impacting business continuity, liquidity, and asset values in Ukraine and Russia, agitating markets worldwide. It is difficult to estimate the impact of the ongoing invasion on the global economy, including increased inflation and higher energy and transportation costs; the invasion of Ukraine could adversely impact our financial results. Although we do not presently foresee risks that may affect our Company's liquidity, operating results, and financial reporting, we monitor developments in Ukraine to assess direct material adverse effects on our business, financial condition, or results of operations.

# **Climate Change-Related Effects**

Climate change is an important global issue that presents opportunities and challenges for our Company, partners, and communities. Climate change matters for our Company are likely to be driven by changes in physical climate parameters, regulations and/or public policy, and changes in technology and product demand.

While we seek to mitigate the risks associated with climate change, we recognize inherent climate-related risks regardless of where we conduct our businesses. Any of our locations may be vulnerable to the adverse effects of climate change. Climate-related events can potentially disrupt our business, including our customers, and cause us to experience higher attrition, losses, and additional costs to resume operations. Access to clean water and reliable energy in the communities where we operate our Company is a priority.

#### Overview

Vislink, incorporated in Delaware in 2006, is a global technology business specializing in collecting, delivering, and managing high-quality, live video and associated data from the action scene to the viewing screen. Vislink provides solutions for collecting live news, sports, and entertainment events for the broadcast markets. Vislink also furnishes the surveillance and defense markets with real-time video intelligence solutions using various tailored transmission products. The Vislink team also provides professional and technical services utilizing a staff of technology experts with decades of applied knowledge and real-world experience in the terrestrial microwave, satellite, fiber optic, surveillance, and wireless communications systems delivering a broad spectrum of customer solutions.

#### Live Broadcast:

Vislink delivers an extensive portfolio of solutions for live news, sports, and entertainment industries. These solutions include video collection, transmission, management, and distribution via microwave, satellite, cellular, I.P. (Internet Protocol), MESH, and bonded cellular/5G networks. We also provide solutions that utilize A.I. (Artificial Intelligence) technologies to provide automated coverage of news and sporting events. With over 50 years in operation, Vislink has the expertise and technology portfolio to deliver fully integrated, seamless, end-to-end solutions.

Industry-wide contributors acknowledge Vislink's live broadcast solutions. The transmission of a vast majority of all outside wireless broadcast video content uses our equipment, with over 200,000 systems installed worldwide. We work closely with the majority of the world's broadcasters. Vislink wireless cameras and ultra-compact encoders help bring many of the world's most prestigious sporting and entertainment events to life. Recent examples include globally watched international sporting contests, award shows, racing events, and annual music and cultural events.

# Military And Government:

Building on our knowledge of live video delivery, Vislink has developed high-quality solutions to meet surveillance and defense markets' operational and industry challenges. Vislink solutions are specifically designed with interagency cooperation, utilizing the internationally-recognized I.P. platform and a web interface for video delivery. Vislink provides comprehensive video, audio, and data communications solutions to law enforcement and the public safety community, including Airborne, Unmanned Systems, Maritime, and Tactical Mobile Command Posts. These solutions may include airborne downlinks, terrestrial point-to-point, tactical mobile command, maritime, UAV, and personal portable products that meet the demands of field operations, command centers, and central receiving sites. Short-range and long-range solutions are available in areas including established infrastructure and exceptionally remote regions, making valuable video intelligence available regardless of location. Vislink public safety and surveillance solutions are deployed worldwide, including throughout the U.S., Europe, and the Middle East, at the local, regional, and federal levels of operation, a criminal investigation, crisis management, mobile command posts, and field operations.

# Satellite Communications:

Over 30 years of technical expertise supports Vislink's satellite solutions. These solutions ensure robust, secure communications while delivering low transmission costs for any organization that needs high-quality, reliable satellite transmission. We offer turnkey solutions that begin with state-of-the-art coding, compression, and engine modulation and end with our robust, lightweight antenna systems. Vislink Satellite solutions focus heavily on being the smallest, lightest, and most efficient in their categories, making transportation and ease of use a key driver in the customer experience. Vislink offers an extensive range of satellite designs that allow customers to optimize bit rate, size, weight, and total cost. Our satellite systems are used extensively globally, with over 2,000 systems deployed by governments, militaries, and broadcasters.

# Connected Edge Solutions:

Vislink offers the hardware and software solutions needed to acquire, produce, contribute, and deliver video overall private and public networks with the Mobile Viewpoint acquisition. Connected edge solutions aid the video transport concept of utilizing ubiquitous IP networks and cloud-scale compute across 5G, WiFi6, Mesh, and COFDM-enabled networks. These solutions include:

- Live video encoding, stream adaptation, decode, and production solutions
- Remote production workflows
- Wireless cameras
- AI-driven automated production
- Ability to contribute video over:
  - Bonded cellular (3G and 4G)
  - Satellite
  - Fiber
  - Emerging networks, including 5G and Starlink

#### **Results of Operations**

#### Comparison for the three months ended March 31, 2022, and 2021

#### Revenues

Revenues for the three months ended March 31, 2022, were \$7.2 million compared to \$4.0 million for the three months ended March 31, 2021, representing an increase of \$3.2 million or 80%. The increase in revenues is predominantly due to three factors (1) an increase in live event-related sales attributable to the return of these activities to pre-pandemic levels. (2) an increase in military/government sales and (3) the recognition of additional revenue from the August 16, 2021 acquisition of MVP.

Cost of Revenue and Operating Expenses

# Cost of Components and Personnel

The cost of components and personnel for the three months ended March 31, 2022, was \$3.4 million compared to \$2.2 million for the three months ended March 31, 2021, representing an increase of \$1.2 million or 55%. The increase in the cost of components and personnel is predominately twofold: (1) an increase in expenditures associated with the upsurge in production, including labor necessary to yield the growth in the sale of products during the year, and (2) additional costs of components and personnel incurred resulting from the August 16, 2021 acquisition of MVP.

#### General and Administrative Expenses

General and administrative expenses are the expenses of operating the business daily and include salary and benefit expenses, including stock-based compensation and payroll taxes, as well as the costs of trade shows, marketing programs, promotional materials, professional services, facilities, general liability insurance, travel and other operating expenses associated with being a public company.

General and administrative expenses for the three months ended March 31, 2022, were \$4.9 million compared to \$3.6 million for the three months ended March 31, 2021, representing an increase of \$1.3 million or 36%. The increase is mainly attributable to an increase in \$0.7 million in stock-based compensation, \$0.4 million in salaries and benefits, and \$0.2 million in consulting fees; and offset by a decrease in \$0.2 million in legal fees, \$0.2 million in rent and utilities, and \$0.2 million in miscellaneous costs for operating a public company.

#### Research and Development Expenses

Research and development expenses consist primarily of salary and benefit expenses, including stock-based compensation, payroll taxes, prototypes, facilities, and travel costs.

Research and development expenses for the three months ended March 31, 2022, were \$1.1 million compared to \$0.6 million for the three months ended March 31, 2021, representing an increase of \$0.5 million or 83%. The increase is mainly attributable to an increase in:\$0.3 million in salaries and benefits and \$0.2 million in miscellaneous research costs.

#### Amortization and Depreciation

Amortization and depreciation expenses for the three months ended March 31, 2022, were \$0.5 million compared to \$0.3 million for the three months ended March 31, 2021, representing an increase of \$0.2 million or 67%. The increase is attributable to additional amortizable intangible assets costs incurred in acquiring MVP on August 16, 2021.

Other

# Gain on settlement of debt

Gain on settlement of debt for the three months ended March 31, 2022, was \$-0- million, compared to \$0.2 million for the three months ended March 31, 2021, representing a decrease of \$0.2 million or 100%. This decrease is attributable to a non-recurring debt settlement transaction in the fiscal year 2022.

# Net Loss

For the three months ended March 31, 2022, the Company had a net loss of \$2.8 million, compared to a net loss of \$2.7 million for the three months ended March 31, 2021, or an increase of \$0.1 million or 4%. The reduction in net loss is primarily attributable to recognizing additional stock-based compensation, salaries, benefits, and consulting fees offset by a decrease in legal fees, rent and utilities, and miscellaneous costs of operating a public company. The acquisition of MVP on August 16, 2021, contributed to the factors mentioned earlier.

#### Liquidity and Capital Resources

The Company incurred a loss from operations of approximately \$2.9 million and cash used in operating activities of \$4.9 million for the three months ended March 31, 2022. The Company had \$48.6 million in working capital, \$289.3 million in accumulated deficits, and \$31.0 million of cash on hand as of March 31, 2022.

The enduring effect of the COVID-19 pandemic, including the advent of Delta and Omicron variants, plus the uncertainty of possible future variants, may subject the Company to particular challenges in its business, financial condition, results of operations, and cash flows. The unpredictability of the pandemic's scope, severity, duration, and actions implemented to alleviate its direct and indirect economic effects and containment measures provide no assurances that the pandemic will not have material adverse repercussions on the Company's operations, liquidity, financial condition, and any residual unfavorable consequences to global economics.

The Company bases its evaluation on possibilities that may prove wrong and could exhaust our available capital resources sooner than we expect. Developments may take place, including those beyond our control, that would cause us to consume our available capital more quickly, including but not limited to those relating to the markets in which we compete or wish to enter, strategic acquisitions, our market strategy, our research and development activities, regulatory matters, and technology and product innovations. Notwithstanding these risks and uncertainties, based on management's liquidity preservation program and proactive spending reductions implemented in the fiscal year 2020, as well as previous capital injections, the Company believes it will have sufficient funds to continue its operations for at least twelve months from the date of these financial statements.

#### **Critical Accounting Policies**

As of the date of the filing of this quarterly report, we believe there have been no material changes to our critical accounting policies during the three months ended March 31, 2022, compared to those disclosed in our Annual Report on Form 10-K for the year ended December 31, 2021, as filed with the SEC on March 31, 2022. The location of additional information about these critical accounting policies is in the "Management's Discussion & Analysis of Financial Condition and Results of Operations" section included in our Annual Report on Form 10-K for the fiscal year ended December 31, 2021.

#### Cash Flows

The following table sets forth the significant components of our cash flows data statements for the periods presented.

# For the Three Months Period Ended (In Thousands)

	March 31, 2022			March 31, 2021		
Net cash used in operating activities	\$	(4,879)	\$	(4,344)		
Net cash used in investing activities		(209)		(46)		
Net cash provided by (used) in financing activities		(99)		59,068		
Effect of exchange rate changes on cash		(21)		9		
Net (decrease) increase in cash	\$	(5,208)	\$	54,687		

# Operating Activities

Net cash used in operating activities of approximately \$4.9 million during the three months ended March 31, 2022, was principally attributable to an increase in — a net loss of \$2.8 million, \$2.2 million in inventory, \$0.7 million in stock-based compensation, a decrease in — \$0.5 million in deferred revenue and customer deposits, \$0.4 million in prepaid expenses and other current assets, and \$0.3 million of accrued expenses and interest expense.

Net cash used in operating activities of approximately \$4.3 million during the three months ended March 31, 2021, was principally attributable to an increase of \$2.4 million in inventory, a decrease in — \$1.2 million in accounts payable, \$1.1 million in accounts receivable, \$0.8 million in deferred revenue and customer deposits, and \$0.4 million in prepaid expenses.

# Investing Activities

Net cash used by investing activities for the three months ended March 31, 2022, and 2021 were \$.2 million and \$0.1 million, respectively, and principally related to the capital expenditures for furniture and computer equipment.

# Financing Activities

Net cash used in financing activities of approximately \$.1 million during the three months ended March 31, 2022, was principally attributable to principal payments made towards D & O policy premiums.

Net cash provided by financing activities of approximately \$59.1 million during the three months ended March 31, 2021, was principally attributable to net proceeds from equity raises and common stock warrants' exercise.

#### Item 3. Quantitative and Qualitative Disclosures About Market Risk.

As of March 31, 2022, there have been no material changes to the information related to quantitative and qualitative disclosures about the market risk provided in the Company's Annual Report on Form 10-K for the year ended December 31, 2021, filed with the SEC on March 31, 2022, as amended on May 2, 2022.

#### Item 4. Controls and Procedures.

# (a) Evaluation of Disclosure Controls and Procedures

Disclosure controls and procedures are controls and other procedures designed to ensure that the disclosure of required information in our reports filed or submitted under the Exchange Act is recorded, processed, summarized, and reported within the periods specified in the SEC's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information requiring disclosure in our reports filed or submitted under the Exchange Act is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer (our "Certifying Officers"), to allow timely decisions regarding required disclosure.

Management's assessment of the Company's design and operation of disclosure controls began in the second quarter of 2021 and is ongoing. It is mindful to note that any system of controls, however well designed and operated, can provide only reasonable, not absolute, assurance that the system's objectives are met. Also, any control system's design is based on certain assumptions about the likelihood of future events.

# (b) Management's Report on Internal Control over Financial Reporting

As required by Rules 13a-15f and 15d-15 under the Exchange Act, our Certifying Officers evaluated the effectiveness of the design and operation of our disclosure controls and procedures as of September 30, 2021. Based upon their evaluation, our Certifying Officers concluded that our disclosure controls and procedures (as defined in Rules 1 3a -15(e) and I5d-15(e) under the Exchange Act) were not effective as of March 31, 2022, due to the previously reported material weakness in our internal control over financial reporting. We identified the material weakness and discussed it in our annual report for the year ended December 31, 2021, filed with the SEC on March 31, 2022, as amended on May 2, 2022.

Notwithstanding the identified material weakness as of March 31, 2022, management, including the Certifying Officers, believe that the unaudited condensed consolidated financial statements contained in this Quarterly Report filing fairly present, in all material respect, our financial condition, results of operations, and cash flows for the fiscal period presented in conformity with GAAP.

# c) Changes in Internal Controls over Financial Reporting

We have continued our remediation efforts in connection with the identification of material weaknesses, as discussed above. Specifically, we have enhanced the supervisory review of our accounting procedures. As of March 31, 2022, the material weakness discussed above was not fully remediated. Accordingly, we continue to remediate our controls regarding operating efficiency.

On August 16, 2021, the Company acquired Mobile Viewpoint Corporate B.V. ("MVP"). See Note 3 of "Notes to The Condensed Consolidated Financial Statements." We are currently integrating MVP into our operations and internal control processes. As we complete this integration, we are analyzing, evaluating, and, where necessary, making changes in control and procedures related to the MVP business, which we expect to complete within one year after the date of acquisition. Under the SEC's guidance that an assessment of a recently acquired company may be omitted from the scope of an evaluation in the year of purchase, the scope of our assessment of the effectiveness of our internal controls over financial reporting on March 31, 2022, may exclude MVP to the extent that they are not yet integrated into our internal controls environment.

# PART II: OTHER INFORMATION

# Item 1. Legal Proceedings.

None

# Item 1A. Risk Factors.

There have been no material changes from the risk factors disclosed in Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2021 filed with the SEC on March 31, 2022, except for the risk factor set forth below, which updates a risk factor included in our Annual Report on Form 10-K."

# If we cannot comply with Nasdaq's applicable continued listing requirements or standards, Nasdaq could delist our Common Stock.

We currently list our Common Stock on the Nasdaq Capital Market. To maintain such a listing, we must satisfy minimum financial and other continued listing requirements and standards, including director independence and independent committee requirements, minimum stockholders' equity, minimum share price, and specific corporate governance requirements. According to Nasdaq Rule 5550(a)(2), we must maintain a closing bid price for our common stock of at least \$1.00 per share. If our common stock stayed below \$1.00 per share for more than 30 consecutive business days, our common stock would be at risk of delisting from the Nasdaq Capital Market. As a result, Nasdaq would issue a notification letter providing that the Company has 180 calendar days from the date of receiving the notification letter to regain compliance with Nasdaq Listing Rule 5550(a)(2). To regain compliance, the bid price of the Company's common stock must have a closing bid price of at least \$1.00 per share for a minimum of 10 consecutive business days. In the event the Company does not regain compliance by the 180<sup>th</sup> day after receiving the notification letter, the Company may then be eligible for additional 180 days if it meets the continued listing requirement for market value of publicly held shares and all other initial listing standards for The Nasdaq Capital Market, with the exception of the bid price requirement, and will need to provide written notice of its intention to cure the deficiency during the second compliance period. If the Company does not qualify for the second compliance period or fails to regain compliance during the second compliance period, then Nasdaq will notify the Company of its determination to delist the Company's common stock, at which point the Company will have an opportunity to appeal the delist determination to a Hearings Panel.

Such a delisting would have a negative effect on the price of our common stock, impair the ability to sell or purchase our common stock when persons wish to do so, and any delisting could materially adversely affect our ability to raise capital or pursue strategic financing or other transactions on acceptable terms, or at all. Delisting from the Nasdaq Capital Market could have different negative results, including the potential loss of institutional investor interest. There can be no assurances that we will maintain and comply with the applicable listing standards. If we cannot abide by these Nasdaq requirements, our Common Stock will be delisted from Nasdaq.

# Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

None

Item 3. Defaults Upon Senior Securities.

Mono

Item 4. Mine Safety Disclosures.

Not applicable.

Item 5. Other Information.

None

# Item 6. Exhibits.

	Description of Exhibit
_	Sales Agreement, dated May 5, 2020, by and between Vislink Technologies, Inc. and A.G.P./Alliance Global Partners <sup>(1)</sup>
	Amended & Restated Certificate of Incorporation (2)
	Amendment to Certificate of Incorporation filed June 11, 2014 (3)
	Amendment to Certificate of Incorporation filed July 10, 2015 (4)
	Amended and Restated Certificate of Designation of Series B Convertible Preferred Stock (5)
	Certificate of Designation of Series C Convertible Preferred Stock (6)
	Certificate of Designation of Series D Convertible Preferred Stock (7)
	Certificate of Elimination for Series C Convertible Preferred Stock (5)
	Certificate of Elimination for Series B Convertible Preferred Stock (8)
	Amendment to Certificate of Incorporation filed June 10, 2016 (8)
	Certificate of Designation of Series E Convertible Preferred Stock (9)
	Certificate of Amendment to Certificate of Incorporation of the Company, filed with the Secretary of State of the State of Delaware on
	February 11, 2019 <sup>(10)</sup>
	Certificate of Amendment to the Certificate of Incorporation of the Company, filed with the Secretary of State of the State of Delaware on
	$\frac{\text{July 31, }2020^{(11)}}{\text{July 31, }2020^{(12)}}$
	Third Amended & Restated Bylaws (12)
	Form of Common Stock Certificate of the Registrant (13)  Form of Woment Agreement by and between the Projections and Continental Stock Transfer & Trust Common of Woment
	Form of Warrant Agreement by and between the Registrant and Continental Stock Transfer & Trust Company and Form of Warrant Certificate for the offering closed July 24, 2013 and August 19, 2013 (14)
	Form of Warrant (15)
	Form of Vislink Promissory Note (16)
	Form of Underwriters' Warrant for February 2017 Offering (17)
	Form of Warrant for August 2017 Offering (18)
	Form of 6% Senior Secured Convertible Debenture <sup>(19)</sup>
	Form of Common Stock Purchase Warrant <sup>(19)</sup>
	Form of Amended and Restated 6% Senior Secured Debenture (20)
	Warrant Agreement, including Form of Common Warrant and Form of Pre-Funded Warrant from July 2019 Offering <sup>(21)</sup>
	2013 Long Term Incentive Plan (22)
	Forms of Agreement Under 2013 Long Term Incentive Plan (22)
	2015 Employee Stock Purchase Plan (23)
	2015 Incentive Compensation Plan (23)
	2016 Employee Stock Purchase Plan (24)
	2016 Incentive Compensation Plan (24)
	Amendment to 2016 Employee Stock Purchase Plan <sup>(25)</sup>
	Amendment to 2016 Incentive Compensation Plan <sup>(26)</sup>
	2017 Incentive Compensation Plan <sup>(27)</sup>
	Securities Purchase Agreement, dated August 15, 2017, between the Company and the Purchasers thereto (18)**
	Form of Securities Purchase Agreement, dated May 29, 2018, by and among the Company and the purchaser signatories thereto (19)**
	Form of Security Agreement, dated May 29, 2018, by and among the Company and each of the secured parties thereto (19)**
	Form of Subsidiary Guarantee, dated May 29, 2018, by and among the Company, the purchasers under the Securities Purchase Agreement,
	and each of the Company's subsidiaries (19)**
	Form of Registration Rights Agreement, dated May 29, 2018, by and among the Company and the purchasers under the Securities Purchase Agreement (19)**
	Form of Voting Agreement, each dated May 29, 2018, between the Company and each purchaser under the Securities Purchase Agreement
	(19)**
	Employment Agreement by and between the Company and Carleton Miller, dated as of January 22, 2020 <sup>(28)</sup>
	Notice of Grant of Stock Option for Time-Vested Options and Stock Option Agreement by and between the Company and Carleton Miller,
	dated as of January 22, 2020 <sup>(28)</sup>
	Notice of Grant of Stock Option for Performance-Vested Options and Stock Option Agreement by and between the Company and Carleton
	Miller, dated as of January 22, 2020 <sup>(28)</sup>
	Form of Separation Agreement to be executed by the Company and John Payne upon the conclusion of John Payne's employment (29)
	Employment Agreement by and between the Company and Michael Bond, dated as of February 27, 2020 <sup>(30)</sup>
	Form of Separation Agreement to be executed by the Company and Roger G. Branton upon the conclusion of Roger G. Branton's employment <sup>(30)</sup>
	Form of Indemnification Agreement by and between the Company and its officers and directors <sup>(31)</sup>
	Non-Employee Director Compensation Policy <sup>(32)</sup>
	Form of Non-Employee Director Restricted Shares Agreement (32)
	Certification of Principal Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 302 of the Sarbanes-Oxley
	Act of 2002
	Certification of Principal Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 302 of the Sarbanes-Oxley
	Act of 2002
	Certification of Principal Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley
	Act of 2002 Certification of Principal Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley
	Act of 2002
	Inline XBRL Instance Document
	Inline XBRL Taxonomy Schema
	Inline XBRL Taxonomy Schema Inline XBRL Taxonomy Calculation Linkbase
	Inline XBRL Taxonomy Schema Inline XBRL Taxonomy Calculation Linkbase Inline XBRL Taxonomy Definition Linkbase
	Inline XBRL Taxonomy Schema Inline XBRL Taxonomy Calculation Linkbase

In accordance with SEC Release 33-8238, Exhibits 31.1, 31.2, 32.1 and 32.2 are being furnished and not filed.

- (1) Filed as an Exhibit on Current Report on Form 8-K with the SEC on May 5, 2020.
- (2) (3) Filed as an Exhibit on Form S-1 with the SEC on October 23, 2013.
- Filed as an Exhibit on Current Report on Form 8-K with the SEC on June 13, 2014.
- (4) Filed as an Exhibit on Current Report on Form 8-K with the SEC on July 20, 2015
- (5) Filed as an Exhibit on Current Report on Form 8-K with the SEC on February 10, 2016.
- (6) Filed as an Exhibit on Current Report on Form 8-K with the SEC on February 26, 2015. Filed as an Exhibit on Current Report on Form 8-K with the SEC on April 27, 2016 (7)
- Filed as an Exhibit on Current Report on Form 8-K with the SEC on June 20, 2016.
- (8) Filed as an Exhibit on Current Report on Form 8-K with the SEC on December 27, 2016.
- (10)
- Filed an Exhibit on Current Report on Form 8-K with the SEC on February 26, 2019. Filed as an Exhibit on Current Report on Form 8-K with the SEC on August 5, 2020. (11)
- Filed as an Exhibit on Current Report on Form 8-K with the SEC on August 20, 2021. (12)
- (13)Filed as an Exhibit on Form S-1/A with the SEC on May 21, 2013.
- (14) Filed as an Exhibit on Current Report to Form 8-K with the SEC on August 19, 2013.
- Filed as an Exhibit on Current Report on Form 8-K with the SEC on May 13, 2016. Filed as an Exhibit on Current Report on Form 8-K with the SEC on February 6, 2017. (15)
- (16)
- (17) Filed as an Exhibit on Current Report on Form 8-K with the SEC on February 10, 2017.
- (18)Filed as an Exhibit on Current Report on Form 8-K with the SEC on August 16, 2017. (19)
- Filed as an Exhibit on Current Report on Form 8-K with the SEC on May 29, 2018. Filed as an Exhibit on Current Report on Form 8-K with the SEC on October 11, 2018. (20)
- Filed as an Exhibit on Current Report on Form 8-K with the SEC on July 16, 2019. (21)
- (22)Filed as an Exhibit on Form S-1 with the SEC on March 7, 2013.
- (23)
- Filed as an Exhibit on Annual Report on Form 10-K with the SEC on April 14, 2016. (24)Filed as an Exhibit on Form S-1 with the SEC on June 27, 2016
- (25)
- Filed as Appendix D on Definitive Schedule 14A with the SEC on May 22, 2017 (26) Filed as Appendix E on Definitive Schedule 14A with the SEC on May 22, 2017
- (27) (28) Filed as Appendix F on Definitive Schedule 14A with the SEC on May 22, 2017
- Filed as an Exhibit on Current Report on Form 8-K/A with the SEC on January 24, 2020. Filed as an Exhibit on Current Report on Form 8-K with the SEC on February 27, 2020.
- (29)
- (30)Filed as an Exhibit on Current Report on Form 8-K with the SEC on February 28, 2020.
- (31)Filed as an Exhibit on Annual Report on Form 10-K with the SEC on April 1, 2020.
- (32)Filed as an Exhibit on Quarterly Report on Form 10-Q with the SEC on November 12, 2020.

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

# VISLINK TECHNOLOGIES, INC.

Date: May 16, 2022 By: /s/ Carleton Miller

Carleton Miller

Chief Executive Officer
(Duly Authorized Officer and Principal Executive Officer)

Date: May 16, 2022 By: /s/ Michael Bond

Michael Bond

Chief Financial Officer
(Duly Authorized Officer and Principal Financial Officer)

ex31-1.htm EX-31.1 1 of 1

Exhibit 31.1

#### CERTIFICATION PURSUANT TO 18 USC. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Carleton M. Miller, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q of Vislink Technologies, Inc. (the "registrant"):
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13-a13a-15(f) and 15d-15(f)) for the registrant and have:
- a) Designed such disclosure controls and procedures or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
- b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
- c) Evaluated the effectiveness of the registrant's disclosure controls and procedures; and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures as of the end of the period covered by this report based on such evaluation; and
- d) Disclosed in this report is any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
- a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 16, 2022 /s/ Carleton M. Miller

Carleton M. Miller Chief Executive Officer ex31-2.htm EX-31.2 1 of 1 05/16/2022 11:56 AM

Exhibit 31.2

# CERTIFICATION OF PRINCIPAL FINANCIAL OFFICER PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

- I, Michael Bond, certify that:
- 1. I have reviewed this Quarterly Report on Form 10-Q of Vislink Technologies, Inc. (the "registrant"):
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13-a13a-15(f) and 15d-15(f)) for the registrant and have:
- a) Designed such disclosure controls and procedures or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
- b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
- c) Evaluated the effectiveness of the registrant's disclosure controls and procedures; and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures as of the end of the period covered by this report based on such evaluation; and
- d) Disclosed in this report is any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
- a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 16, 2022

/s/ Michael Bond
Chief Financial Officer

ex32-1.htm EX-32.1 1 of 1 05/16/2022 11:56 AM

Exhibit 32.1

# CERTIFICATION OF PRINCIPAL EXECUTIVE OFFICER PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Vislink Technologies, Inc. (the "Company") on Form 10-Q for the period ended March 31, 2022 (the "Report"), I, Carleton M. Miller, Chief Executive Officer of the Company, hereby certify pursuant to 18 U.S.C. Section 1350, as adopted pursuant to section 906 of the Sarbanes-Oxley Act of 2002, that:

- 1. The Report fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934; and
- 2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: May 16, 2022 /s/ Carleton M. Miller

Carleton M. Miller Chief Executive Officer

A signed original of this written statement required by Section 906 or other document authenticating, acknowledging, or otherwise adopting the signature that appears in typed form within the electronic version of this written statement has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.

ex32-2.htm EX-32.2 1 of 1 05/16/2022 11:56 AM

Exhibit 32.2

# CERTIFICATION OF PRINCIPAL FINANCIAL OFFICER PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Vislink Technologies, Inc. (the "Company") on Form 10-Q for the period ended March 31, 2022 (the "Report"), I, Michael Bond, Chief Financial Officer of the Company, hereby certify pursuant to 18 U.S.C. Section 1350, as adopted pursuant to section 906 of the Sarbanes-Oxley Act of 2002, that:

- 1. The Report fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934; and
- 2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: May 16, 2022 /s/ Michael Bond

Michael Bond Chief Financial Officer

A signed original of this written statement required by Section 906 or other document authenticating, acknowledging, or otherwise adopting the signature that appears in typed form within the electronic version of this written statement has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.