



Investor Presentation

December 2025

www.vislink.com

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About Vislink

| OTCQB: VISL | |
|--|----------|
| Revenue (FY 2024) | \$27.7M |
| Employees | 70 |
| Systems Sold | >200,000 |
| Countries Sold in | 80+ |
| Global Partners | 120 |
| Locations: US, UK, NED, UAE, Singapore | |

MilGov



TRUSTED LE & DEFENSE PARTNER

- Provides mission-critical video technology to local, national, and international law enforcement organizations
- Delivers situational awareness capabilities in challenging environments and fluid situations

Sports, News & Entertainment



LIVE PRODUCTION LEADER

- 50-year history of video technology innovations putting audiences "at the heart of the action"
- Global leader in the wireless capture, delivery, and management of secure, high-quality video from live sports, entertainment, broadcast news

30,000+ Blue Chip Customers in Growth Markets

Sports, Media & Entertainment



Government



Military



OEM



Go-To-Market Strategy

➤ New GTM strategy to drive stronger, more profitable growth

- Focusing on four key areas: live video connectivity, video data transport, AVDS, and drone control and communications
- Building upon streamlined operations to execute opportunities in robust sales funnel with significant \$1M+ opportunities
- Primary growth focus on MilGov markets

➤ Revamped sales initiatives

- Pursuing larger opportunities in public safety and sports and entertainment end markets
- Expanding international sales pipeline in EMEA and APAC
- Hardware sales driving increased software and services revenues

➤ Enhanced digital marketing techniques driving engagement

- Expanding thought leadership, recognition and qualified leads

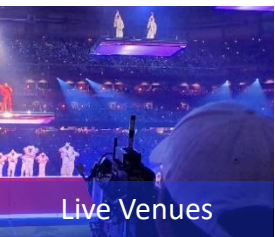


Strong Presence in Target Market Segments

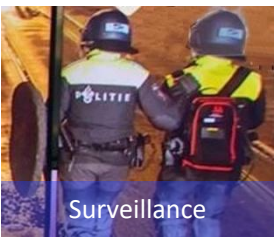
Air-to-Ground Video (AVDS)



Live Video Connectivity



Video/Data Transport



Drone C2



Market Leadership: MilGov/Public Safety

- **Global leader in secure, real-time video communications for defense, law enforcement, and government agencies**
 - Trusted partner supporting mission-critical operations worldwide
- **Turnkey connectivity solutions built for high-risk, high-demand environments**
 - Ensuring reliable performance across any mission profile
- **Comprehensive portfolio spanning airborne, terrestrial, tactical, maritime, UAV, and body-worn systems**
 - Full-spectrum coverage for air, land, and sea operations
- **Enhances frontline performance and provides commanders real-time situational awareness**
 - Improving on-scene decision-making and coordinated response



MilGov/Public Safety Solutions Portfolio

Use Cases



Key Products

AeroLink



Aero5



CRX6



Quantum



Mobil Commander



CIRAS-X6



LinkMatrix Management & Control Platform



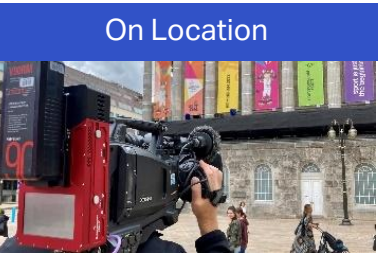
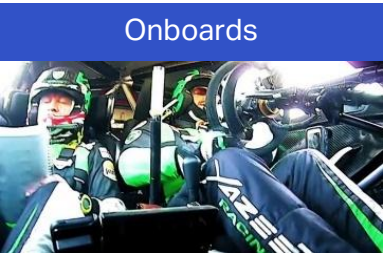
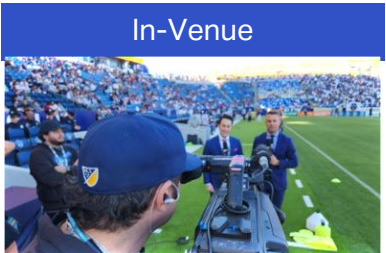
Market Leadership: Broadcast/Sports/Media

- **Over 50 years' experience providing advanced video technologies to the global broadcast world**
 - Trusted heritage powering the world's leading broadcasters
- **Industry leader in wireless, secure, high-quality video for sports, entertainment, and news workflows**
 - Setting the standard for low-latency, high-reliability live production
- **Provides systems that delivers immersive, real-time content**
 - Enabling next-generation viewer engagement across all platforms
- **Vislink end-to-end technology solutions are used in over 75% of all outside wireless broadcasts around the world**
 - Global footprint unmatched in live wireless production



Live Production Solutions Portfolio

Use
Cases



Key
Products



LinkMatrix Management &
Control Platform



Driving Sustainable Growth

- Achieved positive total cash flow by Q3 2025
- Approached cash flow neutrality by reducing operating cash burn ~85%
- Strengthened cost structure reduced operating expenses and stabilized margins in 2025
- Strong growth in MilGov expected to continue in 2026
 - Driven by AeroLink and Aero5 platforms new OEM partnerships, and deployment of Air-to-Anywhere
- New go-to-market strategy delivering results and improvement
 - Increasing mix of high-margin software and services revenue



Vislink's Strategic Advantage

- Global leader in mission-critical, ultra-low-latency video transmission trusted by tier-1 broadcasters and MilGov agencies
- The only single-provider platform delivering RF, 5G, hybrid, and AI capabilities in a unified end-to-end solution
- Deep portfolio spanning airborne, tactical, body-worn, and vehicle-based systems — engineered for the harshest operating environments
- Field-proven interoperability with federal, state, and local public-safety workflows, ensuring rapid deployment and cross-agency coordination
- Proven REMI and cloud-enabled contribution workflows that support scalable, cost-efficient live production
- Long-standing OEM and system-integrator partnerships that expand reach and accelerate large-scale deployment

Investment Highlights

➤ Operational Transformation

- Executing strategic actions that streamline the business and improve alignment
- Advancing toward cash-flow neutrality supported by disciplined cost management

➤ MilGov Growth Momentum

- Continued expansion in MilGov, driven by new products and high-growth segments like Drone C2 and private 5G

➤ Robust Pipeline & Market Opportunity

- Solid weighted sales pipeline with major international prospects

➤ Strategic Expansion

- Pursuing selective M&A and partnerships to broaden capabilities and accelerate growth

Leadership



Mickey Miller /// CEO

Joined Vislink as CEO in January 2020. Prior experience building three global technology companies resulting in strategic exits. BLINQ Networks, 5G innovator, sold to CCI. Andrew Corporation (Nasdaq: ANDW) sold to CommScope (Nasdaq: COMM) for \$2.6B. Lucent Power (NYSE: ALU) sold to Tyco Electronics (NYSE: TEL) for \$2.5B.



Joseph Lipowski /// Chief Technology Officer

Joined Vislink in September 2024. Has held several key leadership positions where he played a crucial role in advancing RF system design, software development, and digital beamforming technologies. Was Co-Founder and CTO at Starry, Inc., a wireless internet service provider and technology developer and Co-Founder and CTO at Aereo, Inc.



Michel Bais /// Chief Product Officer

Joined Vislink in August 2021. Served as a senior executive at Mobile Viewpoint responsible for the development and rollout of mobile video, streaming services, IP-based and AI-automated solutions for the media and security industries worldwide.





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